

The Week in Perspective

Weekly Summary

Equities

	KSE100	WoW Avg. Daily Vol.	M. Cap All shr (PKRbn)
21.01.11	12,431.91	232.36	3,363.29
14.01.11	12,533.54	185.70	3,391.27
Change	(101.63)	46.66	(27.98)

Money Market (%)

	O/N	3 Month	6 Month
21.01.11	13.85	13.30	13.58
14.01.11	13.90	13.30	13.58
Change	(0.05)	0.00	0.00

Forex

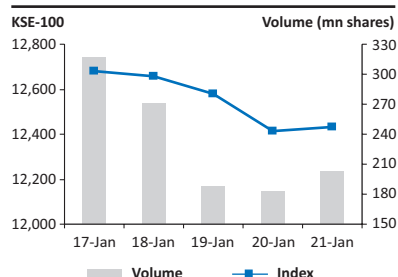
	(PKR/USD)	(PKR/Euro)	(PKR/GBP)
21.01.11	85.87	115.60	135.88
14.01.11	85.55	114.40	135.66
Change	0.32	1.20	0.22

KSE: Top five volume (mn shares)

Scrip	Volume (mn)	Prices in PKR			
		High Price	Low Price	Close Jan21	Close Jan20
LPCL	36.15	3.63	3.45	3.44	3.51
LOTPA	22.43	15.60	14.46	14.71	15.25
ANL	20.79	11.87	10.96	11.87	10.87
JSL	12.83	12.40	11.36	12.22	11.4
FFBL	12.08	43.11	42.01	42.27	41.97

Source: KSE, & IGI Research

KSE - 100 Index Performance



Source: KSE & IGI Research

FFC - CY10 Result Preview

Fauji Fertilizer Company Limited (FFC) is scheduled to announce its CY10 results on Jan27'10. We expect the company to register a PAT of PKR 10.9bn (EPS: PKR 16.12) compared to a PAT of PKR 8.8bn (EPS: PKR 13.0) in CY09, an increase of 24% YoY.

Cement Demand - Supply dynamics favoring the southern players

Cement dispatch statistics for 1H FY11 depict an interesting trend, as the decline in dispatches appears to be more pronounced for the players in the northern region (-26% YoY) as compared to the south where the cement dispatches have increased by 5% YoY.

PSO - Power struggle for Furnace Oil

The Water and Power Ministry' proposal to import furnace oil on deferred payment has led to pressure in PSO's stock recently. News reports suggest that the Power ministry has developed a proposal to directly import FO through International Competitive Bidding, thereby excluding PSO from the process.

FFBL – 70% YoY jump in earnings on the cards

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MCB Bank Limited - Recent price appreciation; valuations getting stretched

Strong inflows driving up share price

Since Jan'10, the net foreign inflow into the KSE100 index has climbed to USD 562mn, driving the benchmark index to a 2yr peak. Within the banking sector, MCB attracts a significant proportion of portfolio flows based on large market-cap, high liquidity, and attractive multiples.

Money Market

The O/N rates on Monday opened on a firm note at 13.5% levels while major repo transactions were done in the 12.75-13.25% range. However, later on during the week, O/N rates gradually eased as SBP conducted an OMO for 4 days and injected PKR 33.8bn at 12.85% against the total participation of PKR 42bn.

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FFC - Financial Highlights						(PKR mn)
	CY10E	CY09A	YoY	4Q CY10E	4Q CY09A	YoY
Net Sales	44,702	36,163	24%	16,197	10,430	55%
Cost of Sales	25,154	20,515	23%	9,366	6,308	48%
Gross Profit	19,549	15,648	25%	6,831	4,122	66%
Operating Profit	15,642	12,474	25%	5,794	3,265	77%
Other Income	2,946	2,801	5%	706	725	-3%
Finance Cost	989	945	5%	152	119	28%
Profit before taxation	16,071	13,057	23%	5,795	3,494	66%
Profit After Tax	10,936	8,823	24%	3,915	2,184	79%
EPS (PKR)	16.12	13.00	24%	5.77	3.22	79%

Source: Company Accounts, IGI Research

Topline to record double digit growth

FFC's topline is expected to register double digit growth of 24% YoY at PKR 44.7bn in CY10 on the back of an increase on both fronts – volumes and prices. The spur in DAP demand during Sep-Oct10 has pushed offtake higher by 66% YoY at 66k MT during CY10. Urea sales are also expected to post a marginal increase of 1% YoY at 2.5mn MT. Furthermore, average Urea and DAP prices are also higher by 16% YoY and 25% YoY at PKR 813 per bag and PKR 2,594 per bag, respectively.

Margins and other income augment bottomline

Gross margins in 4Q CY10 are expected to decline to 42% from 45% in 3Q CY10. This is mainly on the back of a cut in urea prices by PKR 25 per bag in Aug10. However, for the full year, we expect gross margins to expand by 46bps YoY to 44% in CY10 from 43% last year. Furthermore, higher dividend income from FFBL in CY10, with full year contribution amounting to PKR 2.5bn (after tax EPS impact of PKR 3.34) is expected to provide further support to bottomline.

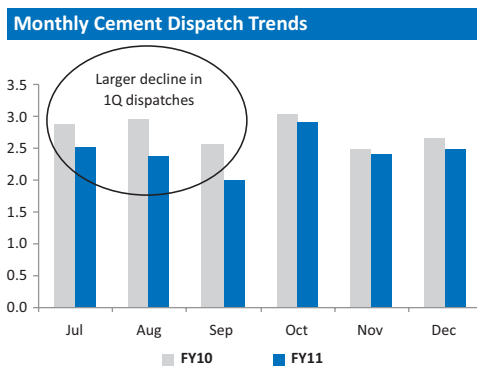
To pay or not to pay

Assuming the IPO offer price of PKR 30 per share, a 79.87% stake in Agritech (AGL) would cost FFC around PKR 9bn. According to our calculations, total cash and equivalents available with the company amount to approximately PKR 7bn. In case FFC decides to go ahead with the acquisition plan, we highlight the possibility of a reduced cash payout; however, we do not rule out a bonus issue in the vicinity of 20%.

FFC – largest beneficiary of Urea price increase

We discussed the impact of the recent Urea price hike for FFC in our research note (Daybreak, Jan04'11), where we flagged FFC as the biggest beneficiary of the increase, and revised our earnings forecast. With exposure limited to the Mari Gas field, FFC faces lower levels of curtailment (12%) as compared to Sui-based plants (20%). Thus, moving into CY11, higher margins and higher expected dividends from FFBL (final DPS of PKR 3.50), are expected to bolster FFC's bottomline. The scrip trades at a CY11E PE of 8.32x and offers a prospective DY of 12%. However, after the recent price run, our Dec11 PT of **PKR 158** yields an upside of 6%, and thus, we have a **NEUTRAL** stance on the scrip.

Cement Demand - Supply dynamics favoring the southern players

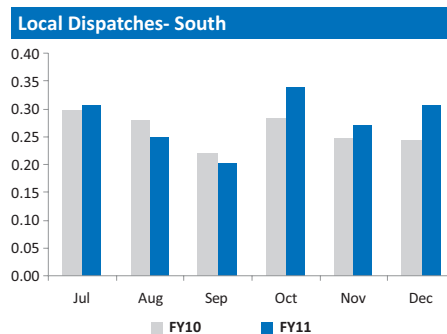


Source: APCMA, IGI Research

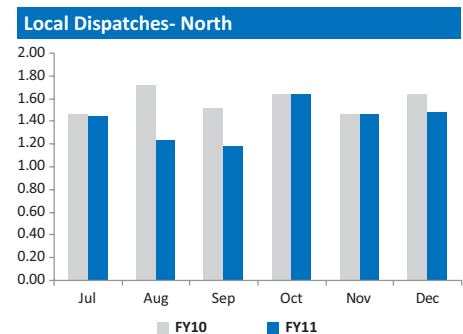
Cement dispatch statistics for 1H FY11 depict an interesting trend, as the decline in dispatches appears to be more pronounced for the players in the northern region (-26% YoY) as compared to the south where the cement dispatches have increased by 5% YoY. As 83% of Pakistan’s installed capacity (34.2mn tons) is situated in the north, competition there has always been more intense as compared to the south, where the installed capacity stands at 6.97mn tons. As discussed earlier in our reports, majority of the development projects were planned for the northern region. However, 50% cut in the PSDP allocation for FY11, has dampened overall demand in the North. Moreover, ADB has failed to firm up its financing plan for the Diamer-Bhasha dam, which could alone create a demand of 2.5mn tons of additional cement in the first three years of its construction in the northern region. Effective capacity utilization levels for the northern players have fallen to as low as 68% in 1H FY11, compared to utilization levels of 70% in the corresponding period last year.

Southern players enjoying capacity utilization levels of 89%

On the other hand, southern players still boast a capacity utilization levels of around 89% during 1H FY11. One of the major reasons behind this unfaltering demand in the south is that, the demand in the southern region is less dependent on the GoP spending and it largely comes from private investment and construction projects. Moreover, any development in Gawadar and Hub area in Baluchistan, also supplements growth in local dispatches for the southern region. Therefore, even when the exports from the port have faltered during 1H FY11, volumetric growth and capacity utilization levels for the plants in the southern region have been higher compared to the same period last year. LUCK is our top pick amongst the players in the southern region, as the company has long standing export contracts with African and Middle Eastern growing economies, including SriLanka.



Source: APCMA, IGI Research



Source: APCMA, IGI Research

Proximity to the sea port - An added benefit for the southern players

As southern plants are situated close to the sea port, these plants tend to save ~USD 10- 12 per ton on inland transportation of cement, as compared to the northern region; this inturn increases their gross margins on exports. LUCK’s southern plant, located in the outskirts of Karachi, caters solely to exports through the sea, and the company’s benefit is around PKR 75 per bag from lower transportation costs. Northern players can only divert their excess capacities to Afghanistan and India through the land route. Exports to India depict a decline of 36% YoY in 1H FY10, and although Afghanistan is a growing market, manufacturers in the north are exporting to Afghanistan at a price as low as USD 46 per ton, which does very little to support their margins.

Price Competition - Northern players at a higher risk

While the northern players burnt their fingers when the collusive price arrangement fizzled out in FY10, southern players enjoyed relatively stable profit margins during the same time period. However, that said, price recovery in FY11 will also be the greatest for the players in the north. We believe that the collusive price arrangement could extend beyond its average age of 1.5 to 2 years this time, as we expect the demand to pick up in Spring11. Our view is further reinforced by the fact that local cement manufacturers will be inclined to keep the price arrangement intact given the higher coal prices. Moreover, we also expect temporary closure of certain smaller players in the north as they fail to break even due to higher manufacturing costs. However, in the case that demand fails to pick up in the north, an additional capacity of 1.25mn tons by FCCL set to come online during 4Q FY11, could start another round of price cuts in the north to increase capacity utilization levels.

Price Recovery in sight

Retail prices in the local market have recovered in Jan11, back to levels of ~ PKR 325-330 per bag levels. Some of the smaller players in the northern region had cut their prices to as low as PKR 285 per bag during the last week of Dec10, to sell their excess stock before the quarter end. This had forced DGKC to cut its cement bag price to PKR 300 per bag to maintain its market share. However, as per our talks with the management, the company has raised its price by PKR 35 per bag and is now selling its cement at ~PKR 335-340 per bag in the north. On the other hand, LUCK has also increased its cement bag prices by PKR 5-6 per bag to take its retail price to PKR 333 per bag up from PKR 326 per bag during the last week of Dec10. We maintain our BUY stance on our cement sector top picks, LUCK being the more preferred as the stock trades at its FY11 PE multiple of 5.7x. We term DGKC as the biggest beneficiary of the recent price increase as the company is a leader in local sales (14% local market share). The stock trades at a FY11 PB Multiple of 0.40x, which is a significant discount to its 5-yr average of 1.1x.

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PSO - Power struggle for Furnace Oil

The Water and Power Ministry' proposal to import furnace oil on deferred payment has led to pressure in PSO's stock recently. News reports suggest that the Power ministry has developed a proposal to directly import FO through International Competitive Bidding, thereby excluding PSO from the process. The proposal is set to be put forward in the Economic Coordination Committee meeting for further deliberation and approval. Lower than contracted supply to the various power generation companies has been cited as the primary factor behind the recent move by the Water and Power ministry. PSO is a dominant player in the FO market with a market share of ~88%. In addition FO is a major component of PSO's overall revenues (~50% share) and margins (~60%); consequently any proposal that excludes PSO from the FO market has serious implications for the company. Nevertheless, we feel that there are a number of potential weaknesses in the proposal and consequently there is low probability of any such move to be accepted by the ECC.

A number of stumbling blocks in the way of the proposal

PSO has long term supply contracts with KAPCO (25 yrs) and GENCO III (15 yrs). In case of direct imports of FO, these contracts will essentially be breached, possibly leading to litigation/penalties. In case these FSAs are scrapped, the security of FO supply to the power sector will also be seriously undermined, potentially exacerbating the current power crisis. The last major weakness of the said proposal lies in the fact that direct imports would entail timely payments (albeit deferred) to international suppliers; given the current state of circular debt, such a move would be a daunting prospect for the power companies.

PSO - FO demand and receivables

Company	Payment Mode	Demand / Day m. tons	PSO's Receivables PKR mn
MUZAFFARGARH	Credit	4,000	
JAMSHORO	Credit	1,000	42,302*
FAISALABAD/PIRANGHAIB/GUGGU	Credit	850	
HUBCO	Credit	7,000	57,581
KAPCO	Credit	5,500	21,163
AES (Lalpir / Pakgen)	Cash	4,000	
KESC (BQ / KTPS)	Cash / Credit	2,500	5,870
KOHINOOR ENERGY	Cash	600	
SOUTHERN ELECTRIC	Cash	650	
JAPAN Power	Cash	600	
Saba Power	Cash	700	
Atlas Power Limited	Cash	1,000	
Tapal Energy	Cash	650	
Gul Ahmed	Cash	650	
Grand Total		29,700	126,916

* Cumulative amount for the three GENCOs
Source: PSO, IGI Research

PSO's receivables still at PKR 126.9bn

According to petroleum ministry statistics, the FO demand per day of various power producers from PSO, stands at 29,700 MT. Of this number, the total quantity demanded by PEPCO's various generation companies stands at 5,580 MT. while the remaining requirement comes from other IPPs. A major chunk of PSO's receivables is stuck with PEPCO (PKR 42bn), Hubco (PKR 57.5bn) and Kapco (PKR 21.2bn). A prime reason for high receivables is that power companies have the leeway of withholding their payments to PSO due to the circular debt issue. However, in case the power generation companies

move toward direct import of FO, these companies will have to honor their commitments to international suppliers, unlike the case with PSO. This lack of financial maneuverability is another major weakness in the proposal.

Outlook - BUY stance maintained with Dec11 PT of PKR 368 per share

Given the numerous impediments, we see a low probability of the proposal to be approved. Consequently we believe that the current hiccup in PSO's share price provides a good entry point in the stock. Based on recurring and reported earnings, PSO trades at FY11 PE of 5.7x and 4.4x respectively, while the stock trades at FY11 PBV of 1.3x. In addition, PSO's recurring and reported earnings basis PEs are at deep discounts of 34% and 50% respectively to their average 5-yr PE of 8.8x. We feel current discounts may narrow going forward and thus we maintain our **BUY** stance on the stock with Dec11 PT of PKR 368 per share.

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FFBL – 70% YoY jump in earnings on the cards

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FFBL - Financial Highlights						(PKR mn)
	CY10E	CY09A	YoY	4Q CY10E	4Q CY09	YoY
Net Sales	42,281	36,725	15%	20,079	9,701	107%
Cost of Sales	29,260	27,060	8%	13,741	8,621	59%
Gross Profit	13,021	9,665	35%	6,338	1,080	487%
Operating Profit	9,994	7,028	42%	5,467	2,502	118%
Other Income	1,096	683	61%	275	670	-59%
Finance Cost	856	1,460	-41%	136	272	-50%
Profit before taxation	9,625	5,808	66%	5,317	2,708	96%
Profit After Tax	6,428	3,784	70%	3,497	1,979	77%
EPS	6.88	4.05	70%	3.74	2.12	77%

Source: Company Reports, IGI Research

Swift recovery in 4Q CY10 offtake and higher prices to drive topline growth

Urea and DAP offtake in CY10 are expected to post declines of 16% and 7% YoY respectively to 525k MT and 657k MT due to i) lower production from gas curtailment and ii) dampened demand in Jul-Aug10 due to floods. However, swift recovery in offtake in the 4Q CY10, on the back of speculative buying and onset of Rabi season, combined with higher prices, are expected to drive 4Q CY10 topline by 1.1x YoY to PKR 20bn. Average Urea prices surged 16% YoY to PKR 816 per bag, whilst average DAP prices at PKR 2,594 per bag witnessed 35% YoY growth. Consequently, overall revenue is also expected to post an increase of 15% YoY to PKR 42bn in CY10, compared to PKR 37bn last year.

25% YoY jump in CY10 DAP-phosacid primary margin to offset loss from curtailment

After a stable 3Q CY10, DAP prices escalated in Oct10, with three price jumps during the month taking DAP prices from PKR 2,510 per bag in Sep10 to PKR 2,830 per bag by the end of Oct10. With phosacid prices remaining stable at USD 780 per MT in 4Q CY10, DAP-phosacid primary margins jumped to USD 292 per MT from USD 217 per MT in 3Q CY10. For the full year, primary margins averaged USD 263 per MT, 25% higher YoY as compared to average margins of USD 194 per MT in CY09. On the other hand, production loss from gas curtailment came in at ~105k MT of Urea, which resulted in ~20% loss in Urea primary margins despite the increase in price. However, the jump in DAP-phosacid margins is expected to offset the decline in Urea primary margins; we anticipate a 448bps expansion in gross margins to 31% in CY10 from 26% last year.

Other income to surge as PMP profits continue to swell

Stability in Phos-rock and a slight dip in 3Q CY10 Sulphur contract prices are expected to augur well for FFBL's 25% owned associate, PMP. We expect the associate to post further gains with FFBL's share of profit coming in at PKR 116mn in 4Q CY10, taking total share of profit from the associate to PKR 273mn in CY10. Further support to

PT and CY11 EPS Sensitivity to DAP-Phosacid primary margins

PM (USD/MT)	Dec-11 PT	CY11 EPS
180	41.78	4.08
200	42.81	4.80
225	44.16	5.69
240	44.95	6.22
250	45.50	6.58
275	46.84	7.47

Source: IGI Research

bottomline is expected from a 41% YoY decline in financial costs to PKR 856mn, on the back of lower short term borrowings aided by clearing up of the backlog of receivables from GoP.

1Q CY11 Primary Margins looking above USD 300/MT; PT raised to PKR 44

FFBL's 1Q CY11 contract price with PMP has been set at USD 830 per MT (USD 780 per MT in 4Q CY10). At current price of PKR 3,000 per 50 kg bag for DAP, this translates into primary margins of USD 308 per MT, up 6% from previous level of USD 292 per MT. We have raised our CY11 margin assumption 25% to USD 225 per MT from USD 180 per MT and revised our CY11 earnings forecast to PKR 5.69 per share. Furthermore, we have rolled forward our Price Target to Dec11 to **PKR 44.16 per share**. At its last close the scrip is trading at a forward PE multiple of 7.4x and offers an upside of 5% to our PT. We maintain our **NEUTRAL** stance on the scrip, however, excitement over the annual result could provide a short term trigger.

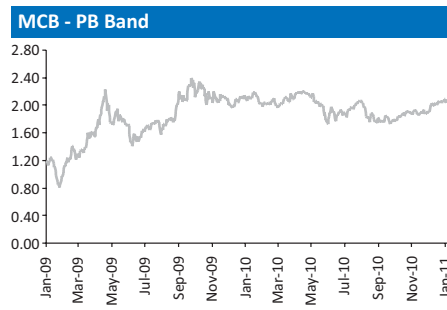
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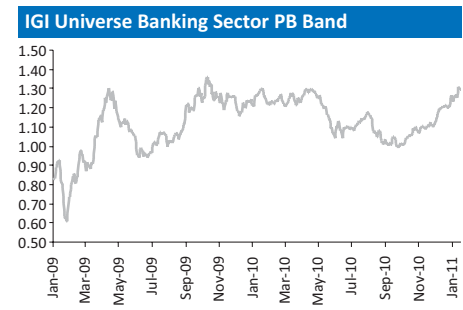
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Source: Bloomberg, IGI Research



Source: Bloomberg, IGI Research

Easing pressure on asset quality

MCB has posted a marked slowdown in accumulation of loan loss provisions mainly on account of sluggish growth in advances and a decrease in NPLs by PKR 0.25bn to PKR 23.9bn level. MCB reported a reversal in credit costs of PKR 25mn as compared to PKR 1.1bn last year while provisions in 9M CY10 recorded YoY decline of 59% in Sep10 to PKR 2.1bn. Consequently, NPL provisions as a percentage of net interest income declined by 11% to 8% level. However, despite the slowdown in NPL accretion, the Gross NPL ratio jumped 51bps to 9.7% due to sharp 6% reduction in gross advances.

De-risking on balance sheet front

In the past two years, the bank's focus has shifted from growth to balance sheet de-risking which has resulted in a decline in advances/deposits (ADR) by 15% YoY to 58%. Meanwhile, the excess liquidity is being parked in govt. securities resulting in a sharp spike in investment/deposits ratio by 10% YoY to 49%. In the prevailing scenario, we feel the risk-averse stance is likely to continue and advances growth is likely to average in single-digit at 9% in CY11-CY12E.

Operating costs up on lower PF reversal

In the 3Q CY10, a substantial jump in operating costs of 42% YoY to PKR 3.76bn was witnessed on the back of lower pension fund reversal. As a result, operating expenses as a percentage of gross income jumped by 7.6% to 35% while cost/asset ratio increased by 57bps to 2.81%.

Outlook – Short term positives driving price run

We value MCB at PKR 200 per share based on a Gordon Growth model, using a normalized ROE of 24% and implied PB of 1.7x. Despite trading above justified multiples, we do not rule out the possibility of further price run-up in the short-term owing to strong 4Q earnings outlook and strong foreign flows.

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Money Market

Money Market Rates (Closing)

Discount	14.00
O/N	13.85
1 wk	12.90
2 wk	12.93
1 mo	12.90
2 mo	13.20
3 mo	13.30
4 mo	13.33
5 mo	13.40
6 mo	13.58
9 mo	13.68
12 mo	13.78

Source: IGI Research

Average Rates (Week)

O/N	12.41
1 wk	12.70
2 wk	12.81
1 mo	12.92
2 mo	13.22
3 mo	13.30
4 mo	13.33
5 mo	13.40
6 mo	13.58
9 mo	13.67
12 mo	13.78

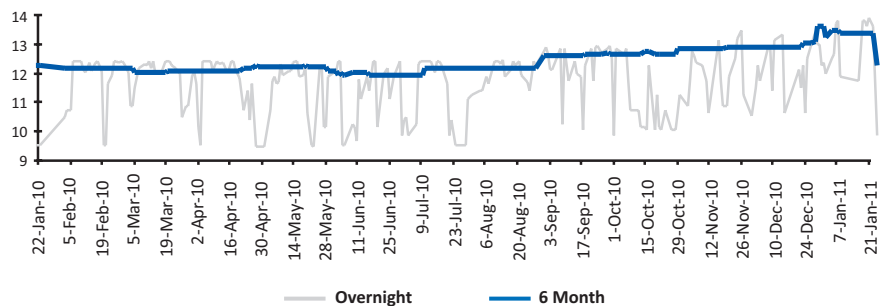
Source: IGI Research

The O/N rates on Monday opened on a firm note at 13.5% levels while major repo transactions were done in the 12.75-13.25% range. However, later on during the week, O/N rates gradually eased as SBP conducted an OMO for 4 days and injected PKR 33.8bn at 12.85% against the total participation of PKR 42bn. Following the OMO injection, money market rates came down sharply during the week and rates plunged from 13% level to 11.50% levels.

On the macro front, GDP growth is likely to slow down to 2.5% against original target of 4%. Meanwhile, the fiscal shortfall is expected to rise above 6% of GDP compared with the government’s target of 4% in FY11. Hence, Pakistan government’s borrowing is fueling inflation and forcing the central bank to increase rates for a fourth time in this financial year.

We maintain our monetary tightening stance with an expectation of a further 50bps hike in Jan’11 monetary policy to 14.5%. Two more policy announcements are scheduled for Mar’11 and May’11 during the current fiscal period. We expect discount rate to remain stable and policy makers are likely to maintain the rate at 14.5% in the remaining two policy announcements of FY11.

Interbank Money Market - Overnight and 6 Month KIBOR Rates



Source: SBP & IGI Research

Valuation Summary

Closing Prices as of January 21, 2011																	
Company	Stance	Last Close PKR/share	PT-PKR/ share	Total Return	M. Cap USD mn	EPS - PKR			DPS - PKR			P/E - x			Dividend Yield		
						2009A	2010E	2011E	2009A	2010E	2011E	2009A	2010E	2011E	2009A	2010E	2011E
IGI UNIVERSE					26,098	8.7	9.7	10.9	4.7	4.8	4.9	11.0	9.9	8.7	4.9%	5.0%	5.1%
Banks																	
NBP	Sell	76.8	65.0	-7%	1,205	13.5	11.9	13.5	6.0	6.0	6.6	5.7	6.5	5.7	7.8%	7.8%	8.6%
UBL	Buy	69.1	70.0	6%	986	7.8	9.1	11.2	2.3	3.0	3.5	8.9	7.6	6.2	3.3%	4.3%	5.1%
MCB	Sell	230.0	190.0	-13%	2,039	20.6	22.3	25.2	10.0	10.5	11.0	11.2	10.3	9.1	4.3%	4.6%	4.8%
BAFL	Neutral	11.7	10.5	-7%	185	0.7	1.1	1.3	0.8	0.5	0.5	17.8	10.7	9.0	6.8%	4.3%	4.3%
HBL	Sell	123.8	92.0	-20%	1,446	13.4	14.7	17.6	5.5	6.0	6.5	9.2	7.8	7.0	4.4%	4.8%	5.3%
ABL	Buy	72.5	71.0	4%	661	9.1	10.4	12.7	3.6	4.0	4.5	8.0	7.0	5.7	5.0%	5.5%	6.2%
Cement																	
LUCK	Buy	72.3	95.0	37%	272	14.2	9.7	13.2	4.0	4.0	4.0	5.1	7.5	5.5	5.5%	5.5%	5.5%
DGKC	Buy	29.8	38.0	29%	127	1.4	0.6	3.1	-	-	0.5	21.3	46.6	9.5	0.0%	0.0%	1.7%
Oil & Gas																	
OGDC	UR	171.7	UR	UR	8,610	12.9	13.8	14.3	8.3	5.5	6.0	13.3	12.5	12.0	4.8%	3.2%	3.5%
PPL	Buy	217.4	248.0	18%	3,028	23.2	19.5	28.3	9.0	7.5	9.0	9.4	11.1	7.7	4.1%	3.5%	4.1%
POL	Buy	327.6	367.0	20%	903	23.8	31.4	44.1	18.0	25.5	25.0	13.8	10.4	7.4	5.5%	7.8%	7.6%
APL	Buy	391.4	396.0	7%	315	44.6	52.0	53.5	20.8	25.0	22.5	8.8	7.5	7.3	5.3%	6.4%	5.7%
PSO	Buy	304.4	368.0	24%	609	(39.1)	52.8	69.7	5.0	8.0	8.0	NA	5.8	4.4	1.6%	2.6%	2.6%
Fertilizer																	
FFC	Neutral	152.63	158.1	15%	1,208	13.0	14.6	17.9	13.2	13.5	17.8	11.7	10.5	8.5	8.6%	8.8%	11.7%
FFBL	Neutral	42.27	35.7	17%	460	4.1	6.9	5.7	4.0	6.6	5.2	10.4	6.1	7.4	9.5%	15.5%	12.3%
ENGRO	Buy	211.5	265.0	27%	808	11.4	15.7	13.2	5.5	4.0	2.6	18.6	13.5	16.0	2.6%	1.9%	1.2%
Power																	
KAPCO	Neutral	43.7	46.4	20%	449	6.4	6.8	8.0	6.5	5.0	6.0	6.8	6.5	5.4	14.8%	11.4%	13.7%
HUBC	Buy	38.3	55.8	59%	516	3.3	4.8	5.1	4.9	5.0	5.0	11.7	8.0	7.6	12.8%	13.1%	13.1%
NPL	Buy	17.7	21.0	37%	73	N/A	0.1	4.6	-	-	3.3	N/A	N/A	3.8	0.0%	0.0%	18.7%
NCPL	Buy	16.5	20.5	43%	71	-	(0.0)	4.5	-	-	3.1	N/A	N/A	3.6	0.0%	0.0%	18.8%
Refinery																	
*ATRL	Neutral	141.3	145.0	7%	141	11.9	8.3	21.8	2.5	3.0	6.3	11.9	16.9	6.5	1.8%	2.1%	4.4%
*NRL	Neutral	323.2	310.0	3%	301	19.2	36.6	52.1	20.0	16.8	24.0	16.9	8.8	6.2	6.2%	5.2%	7.4%
Telecom																	
*PTC	Buy	19.5	24.2	34%	1,159	1.8	2.0	2.2	-	1.8	2.0	10.9	9.8	9.0	0.0%	9.0%	10.3%
Auto																	
*INDU	Neutral	294.4	261.0	-6%	270	17.6	31.3	34.0	10.5	14.4	15.8	16.7	9.4	8.7	3.6%	4.9%	5.4%
*PSMC	Buy	68.9	87.0	30%	66	3.1	8.1	11.6	0.5	1.7	2.8	22.2	8.5	5.9	2.2%	2.5%	4.0%

Source: IGI Research

* Under Review; Bloomberg consensus ; Closing Prices as of January 21, 2011

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