Tuesday, 29 October 2019



# Power Generation and Distribution Companies

# Kot Addu Power Company Limited (KAPCO)

# Hefty other income along with PKR depreciation lifts 1QFY20 EPS by +84%YoY to PKR 5.72

- Kot Addu Power Company Limited (KAPCO) announced financial results for 1QFY20 with earnings clocking in at PKR 5.03bn (EPS PKR 5.72) up by +84% YoY compared to PKR 2.74bn (EPS PKR 3.11) in the same period last year. On a sequential basis, earnings are up by +4.9xQoQ during 1QFY20.
- We attribute the incline on earnings during 1QFY20 primarily on the back of a) higher gross margins of 14.8% and, b) +73% YoY rise in other income. On a sequential basis jump in earnings is likely attributable to rise in other income as KAPCO restated most of its true up income booked until 9MFY19 to account for changes in accounting policy as per IFRS 15 and would only be recognized now on cash receipt of Capacity Purchase Price (CPP) invoices.
- Net Revenues increased by +12% YoY to PKR 35.37bn during 1QFY20, likely on the back of higher generation with a total load factor of 72% against 72% in the same period last year. Total generation on LNG was up by 20% YoY however, higher FO prices and PKR depreciation led to rise in total revenues.
- Gross margins clocked in at 14.8% during 1QFY20 compared to 11.5% in the same period last year likely owing to PKR depreciation.
- Other income leaped up by +73% YoY to PKR 4.37bn during 1QFY20 compared to PKR 2.53bn in the same period last year which may likely
  relate to amount realized under True-up income reversed partially by PKR 9.02bn for FY19 owing to changes accounting policy (IFRS 15)
  where True-up income will now be recognized upon cash receipts of CPP payments.
- Finance cost increased by +9% YoY to PKR 2.29bn during 1QFY20 likely owing to increase in mark up amid rise in interest rates and short term borrowings.
- Effective tax rate stood at 29.0% during 1QFY20 compared to 29.2% (4QFY19: 38.2%) reported in the corresponding period last year.
- To note, KAPCO has restated its other income for 1QFY19 by PKR 543mn which is likely due to de-recognition of True-up income owing to changes in accounting policy as per IFRS 15.

### Exhibit:

## **KAPCO** Financial Highlights

PKRmn	1QFY20	1QFY19	YoY	4QFY19	QoQ
Revenue	35,365	31,595	12%	29,852	18%
Operating Costs	30,141	27,978	8%	26,506	14%
Gross Profit	5,224	3,617	44%	3,347	56%
Admin and Selling	207	177	17%	176	18%
Financial Charges	2,292	2,099	9%	1,780	29%
Other Income	4,367	2,529	73%	265	16.5x
Pre Tax Profits	7,093	3,871	83%	1,656	4.3x
Post Tax Profits	5,033	2,741	84%	1,023	4.9x
EPS	5.72	3.11		1.16	
DPS	-	-		3.00	
Pre Tax Profits Post Tax Profits EPS	7,093 5,033	3,871 2,741	83%	1,656 1,023 1.16	4

Source: IGI Research, Company Financials

No of Shares: 880 mn

Analyst Abdullah Farhan abdullah.farhan@igi.com.pk Tel: (+92-21) 111-234-234 Ext.: 912



Part of IGI Financial Services



# **Important Disclaimer and Disclosures**

**Research Analyst(s) Certification:** The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

**Disclaimer:** The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to subject company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

**Rating system:** IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System
Buy	If target price on aforementioned security(ies) is more than 10%, from its last closing price(s)
Hold	If target price on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s)
Sell	If target price on aforementioned security(ies) is less than -10%, from its last closing price(s)

**Risk:** Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

**Basic Definitions and Terminologies used: Target Price**: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited **Research Analyst(s)** Research Identity Number: BRP009 © Copyright 2018 IGI Finex Securities Limited







# **Contact Details**

### **Research Team**

Saad Khan Abdullah Farhan Suleman Ashraf Muhammad Saad Bharat Kishore

## **Equity Sales**

Faisal Jawed Khan Zaeem Haider Khan Muhammad Naveed Irfan Ali Asif Saleem Mehtab Ali Zeeshan Kayani Head of Research Senior Analyst Research Analyst Research Analyst Database Officer

Head of Equities Regional Head (North) Regional Manager (Islamabad & Upper North) Regional Manager (Faisalabad) Branch Manager (RY Khan) Branch Manager (Multan) Branch Manager (Abbottabad) Tel: (+92-21) 111-234-234 Ext: 810 Tel: (+92-21) 111-234-234 Ext: 912 Tel: (+92-21) 111-234-234 Ext: 957 Tel: (+92-21) 111-234-234 Ext: 816 Tel: (+92-21) 111-234-234 Ext: 974 saad.khan@igi.com.pk abdullah.farhan@igi.com.pk suleman.ashraf@igi.com.pk muhammad.saad@igi.com.pk bharat.kishore@igi.com.pk

Tel: (+92-21) 35301779 Tel: (+92-42) 38303559-68 Tel: (+92-51) 2604861-62 Tel: (+92-41) 2540843-45 Tel: (+92-68) 5871652-56 Tel: (+92-61) 4512003 Tel: (+92-992) 408243-44 faisal.jawed@igi.com.pk zaeem.haider@igi.com.pk muhammad.naveed@igi.com.pk irfan.ali@igi.com.pk asif.saleem@igi.com.pk mahtab.ali@igi.com.pk zeeshan.kayani@igi.com.pk

### **IGI Finex Securities Limited**

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited

### **Head Office**

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780 Website: www.igisecurities.com.pk

### **Stock Exchange Office**

Room # 134, 3rd Floor, Stock Exchange Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2 Fax: (+92-21) 32429607

IGI Finex Securities Limited **Research Analyst(s)** Research Identity Number: BRP009 © Copyright 2019 IGI Finex Securities Limited Lahore Office Shop # G-009, Ground Floor, Packages Mall Tel: (+92-42) 38303560-69 Fax: (+92-42) 38303559

Faisalabad Office Room #: 515-516, 5th Floor, State Life Building, 2- Liaqat Road Tel: (+92-41) 2540843-45 Fax: (+92-41) 2540815

Multan Office Mezzanine Floor, Abdali Tower, Abdali Road Tel: (92-61) 4512003, 4571183 Islamabad Office Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza, Block- B, Jinnah Avenue, Blue Area Tel: (+92-51) 2604861-2, 2604864, 2273439

Fax: (+92-51) 2273861 **Rahim Yar Khan Office** Plot # 12, Basement of Khalid Market, Model Town, Town Hall Road Tel: (+92-68) 5871652-3 Fax: (+92-68) 5871651

Abbottabad Office Ground Floor, Al Fatah Shopping Center , Opp. Radio Station, Mansehra Road Tel: (+92-99) 2408243 - 44

