## **Commercial Banks**

## Askari Bank Limited (AKBL)

## High CoF and provisioning charge limited earnings growth; EPS up by +13%y/y to PKR 1.03/share; DPS PKR NIL

- On unconsolidated basis, AKBL posted earnings of PKR 1.3bn (or PKR 1.03/share) up by +13% y/y for 2q 2019, taking its 1h cumulative earnings to PKR 3.1bn (or PKR 2.5/share) an increase of +24% y/y compared to last year.
- Bank's net interest income printed a growth of +9% y/y to PKR 5.1bn during 2q compared to an increase of +35% y/y last quarter. Major disappointment came from higher than expected Cost-of-funding (CoF) which almost doubled to PKR 10.8bn compared to interest earned showing a +60% y/y growth to PKR 15.9bn, we expect this on back of higher borrowing. Based on 1h comparison, bank's NII showed a +22% y/y growth.
- Under Non-Funded Income (NFI), Fee and FX income cumulatively increased by +30% y/y to PKR 1.8bn (PKR 3.06bn in 1h), lifting overall NFI by +19% y/y to PKR 2.0bn. Bank's administration cost increased by +15% y/y taking C/I ratio to 63% and 62% in 1h compared to 66% last year same period. Nevertheless, bank's Pre-provisioning income increased by +7% y/y during the quarter and 1h basis showed a healthy +33% growth.

Interest Earned   15.9   14.3   30.2   19.1   43.7   12.7   11.9   10.0   9.1   36.3   9.3   9.3   9.0   8.7     Interest Expense   10.8   8.5   19.4   10.2   25.1   7.9   7.0   5.3   4.9   20.1   5.1   5.1   4.9   4.9     Interest Income   5.1   5.7   10.9   8.9   18.6   4.8   4.9   4.7   4.2   16.2   4.2   4.2   4.0   3.8     NII Growth YoY   9%   35%   22%   14%   15%   15%   17%   16%   11%   8%   5%   10%   9%   6%     Fee Income   1.0   0.8   1.8   1.5   3.1   0.9   0.8   0.8   0.7   2.7   0.9   0.7   0.6   0.5     Non-Interest Income   2.0   1.4   3.4   2.9   5.6   1.3   1.3   1.7   1.2   6.1   1.3   1.5   <	2016 35.5 20.5 15.0 1% 2.2 7.1 6% 22.1 32%
Interest Expense   10.8   8.5   19.4   10.2   25.1   7.9   7.0   5.3   4.9   20.1   5.1   5.1   4.9   4.9     Interest Income   5.1   5.7   10.9   8.9   18.6   4.8   4.9   4.7   4.2   16.2   4.2   4.2   4.0   3.8     NII Growth YoY   9%   35%   22%   14%   15%   15%   17%   16%   11%   8%   5%   10%   9%   6%     Fee Income   1.0   0.8   1.8   1.5   3.1   0.9   0.8   0.8   0.7   2.7   0.9   0.7   0.6   0.5     Non-Interest Income   2.0   1.4   3.4   2.9   5.6   1.3   1.3   1.7   1.2   6.1   1.3   1.5   2.2   1.3     NFI Growth YoY   19%   12%   16%   -16%   -8%   5%   -9%   -22%   -6%   -14%   -7%   -13%   -11%	20.5 15.0 1% 2.2 7.1 6% 22.1
Interest Income 5.1 5.7 10.9 8.9 18.6 4.8 4.9 4.7 4.2 16.2 4.2 4.2 4.0 3.8   NII Growth YoY 9% 35% 22% 14% 15% 15% 17% 16% 11% 8% 5% 10% 9% 6%   Fee Income 1.0 0.8 1.8 1.5 3.1 0.9 0.8 0.8 0.7 2.7 0.9 0.7 0.6 0.5   Non-Interest Income 2.0 1.4 3.4 2.9 5.6 1.3 1.3 1.7 1.2 6.1 1.3 1.5 2.2 1.3   NFI Growth YoY 19% 12% 16% -16% -8% 5% -9% -22% -6% -14% -7% -13% -11% -17%   Total Revenue 7.1 7.1 14.2 11.9 24.2 26.1 6.2 6.4 5.5 22.3 5.5 5.7 6.2 5.1   Non-II / Total Revenue 28% 19% 24% 25% 23	15.0 1% 2.2 7.1 6% 22.1
NII Growth YoY   9%   35%   22%   14%   15%   17%   16%   11%   8%   5%   10%   9%   6%     Fee Income   1.0   0.8   1.8   1.5   3.1   0.9   0.8   0.8   0.7   2.7   0.9   0.7   0.6   0.5     Non-Interest Income   2.0   1.4   3.4   2.9   5.6   1.3   1.3   1.7   1.2   6.1   1.3   1.5   2.2   1.3     NFI Growth YoY   19%   12%   16%   -16%   -8%   5%   -9%   -22%   -6%   -14%   -7%   -13%   -11%   -17%     Total Revenue   7.1   7.1   14.2   11.9   24.2   6.1   6.2   6.4   5.5   22.3   5.5   5.7   6.2   5.1     Non-II / Total Revenue   28%   19%   24%   25%   23%   22%   26%   23%   27%   24%   26%   35%   26%	1% 2.2 7.1 6% 22.1
Fee Income 1.0 0.8 1.8 1.5 3.1 0.9 0.8 0.8 0.7 2.7 0.9 0.7 0.6 0.5   Non-Interest Income 2.0 1.4 3.4 2.9 5.6 1.3 1.3 1.7 1.2 6.1 1.3 1.5 2.2 1.3   NFI Growth YoY 19% 12% 16% -16% -8% 5% -9% -22% -6% -14% -7% -13% -11% -17%   Total Revenue 7.1 7.1 14.2 11.9 24.2 6.1 6.2 6.4 5.5 22.3 5.5 5.7 6.2 5.1   Non-II / Total Revenue 28% 19% 24% 25% 23% 22% 26% 23% 27% 24% 26% 35% 26%   Total Revenue 28% 19% 20% 5% 9% 13% 10% 3% 7% 1% 2% 3% 1% -1%   Admin 4.5 4.3 8.8 7.7 16.2 4.4	2.2 7.1 6% 22.1
Non-Interest Income   2.0   1.4   3.4   2.9   5.6   1.3   1.3   1.7   1.2   6.1   1.3   1.5   2.2   1.3     NFI Growth YoY   19%   12%   16%   -16%   -8%   5%   -9%   -22%   -6%   -14%   -7%   -13%   -11%   -17%     Total Revenue   7.1   7.1   14.2   11.9   24.2   6.1   6.2   6.4   5.5   22.3   5.5   5.7   6.2   5.1     Non-II / Total Revenue   28%   19%   24%   25%   23%   22%   26%   23%   27%   24%   26%   35%   26%     Total Revenue Growth YoY   12%   30%   20%   5%   9%   13%   10%   3%   7%   1%   2%   3%   1%   -1%     Admin   4.5   4.3   8.8   7.7   16.2   4.4   4.1   3.9   3.8   14.9   3.6   3.9   3.9 <t< td=""><td>7.1 6% 22.1</td></t<>	7.1 6% 22.1
NFI Growth YoY   19%   12%   16%   -16%   -8%   5%   -9%   -22%   -6%   -14%   -7%   -13%   -11%   -17%     Total Revenue   7.1   7.1   14.2   11.9   24.2   6.1   6.2   6.4   5.5   22.3   5.5   5.7   6.2   5.1     Non-II / Total Revenue   28%   19%   24%   25%   23%   22%   26%   23%   27%   24%   26%   35%   26%     Total Revenue Growth YoY   12%   30%   20%   5%   9%   13%   10%   3%   7%   1%   2%   3%   1%   -1%     Admin   4.5   4.3   8.8   7.7   16.2   4.4   4.1   3.9   3.8   14.9   3.6   3.9   3.9   3.5     Operating Expenses   4.5   4.3   8.8   7.8   15.9   4.5   3.6   3.9   3.9   15.1   3.7   4.0   3.9   <	<mark>6%</mark> 22.1
Total Revenue7.17.114.211.924.26.16.26.45.522.35.55.76.25.1Non-II / Total Revenue28%19%24%25%23%22%22%26%23%27%24%26%35%26%Total Revenue Growth YoY12%30%20%5%9%13%10%3%7%1%2%3%1%-1%Admin4.54.38.87.716.24.44.13.93.814.93.63.93.93.5Operating Expenses4.54.38.87.815.94.53.63.93.915.13.74.03.93.6OPEX Growth YoY15%12%13%4%5%23%-10%0%8%6%-5%8%14%9%Cost-To-Income Ratio63%61%62%66%66%74%57%61%71%68%68%70%63%70%PPOP2.62.85.44.18.31.62.72.51.67.21.81.72.31.5	22.1
Non-II / Total Revenue   28%   19%   24%   25%   23%   22%   26%   23%   27%   24%   26%   35%   26%     Total Revenue Growth YoY   12%   30%   20%   5%   9%   13%   10%   3%   7%   1%   2%   3%   1%   -1%     Admin   4.5   4.3   8.8   7.7   16.2   4.4   4.1   3.9   3.8   14.9   3.6   3.9   3.9   3.5     Operating Expenses   4.5   4.3   8.8   7.8   15.9   4.5   3.6   3.9   3.9   15.1   3.7   4.0   3.9   3.6     OPEX Growth YoY   15%   12%   13%   4%   5%   23%   -10%   0%   8%   6%   -5%   8%   14%   9%     Cost-To-Income Ratio   63%   61%   62%   66%   66%   74%   57%   61%   71%   68%   68%   70%   63%   70%<	
Total Revenue Growth YoY12%30%20%5%9%13%10%3%7%1%2%3%1%-1%Admin4.54.38.87.716.24.44.13.93.814.93.63.93.93.5Operating Expenses4.54.38.87.815.94.53.63.93.915.13.74.03.93.6OPEX Growth YoY15%12%13%4%5%23%-10%0%8%6%-5%8%14%9%Cost-To-Income Ratio63%61%62%66%66%74%57%61%71%68%68%70%63%70%PPOP2.62.85.44.18.31.62.72.51.67.21.81.72.31.5	5270
Admin 4.5 4.3 8.8 7.7 16.2 4.4 4.1 3.9 3.8 14.9 3.6 3.9 3.9 3.5   Operating Expenses 4.5 4.3 8.8 7.8 15.9 4.5 3.6 3.9 3.9 15.1 3.7 4.0 3.9 3.6   OPEX Growth YoY 15% 12% 13% 4% 5% 23% -10% 0% 8% 6% -5% 8% 14% 9%   Cost-To-Income Ratio 63% 61% 62% 66% 66% 74% 57% 61% 71% 68% 68% 70% 63% 70% 63% 70% 63% 70% 15.1 3.7 2.3 1.5   PPOP 2.6 2.8 5.4 4.1 8.3 1.6 2.7 2.5 1.6 7.2 1.8 1.7 2.3 1.5	2%
Operating Expenses   4.5   4.3   8.8   7.8   15.9   4.5   3.6   3.9   3.9   15.1   3.7   4.0   3.9   3.6     OPEX Growth YoY   15%   12%   13%   4%   5%   23%   -10%   0%   8%   6%   -5%   8%   14%   9%     Cost-To-Income Ratio   63%   61%   62%   66%   66%   74%   57%   61%   71%   68%   68%   70%   63%   70%	14.1
OPEX Growth YoY   15%   12%   13%   4%   5%   23%   -10%   0%   8%   6%   -5%   8%   14%   9%     Cost-To-Income Ratio   63%   61%   62%   66%   66%   74%   57%   61%   71%   68%   66%   70%   63%   70% <td>14.1</td>	14.1
Cost-To-Income Ratio   63%   61%   62%   66%   66%   74%   57%   61%   71%   68%   68%   70%   63%   70%   Figure 1     PPOP   2.6   2.8   5.4   4.1   8.3   1.6   2.7   2.5   1.6   7.2   1.8   1.7   2.3   1.5	16%
PPOP 2.6 2.8 5.4 4.1 8.3 1.6 2.7 2.5 1.6 7.2 1.8 1.7 2.3 1.5	65%
	7.8
	-16%
	1070
Provisioning Charge 0.6 (0.3) 0.2 (0.3) 1.5 0.9 0.8 0.2 (0.5) (1.3) 0.2 (0.1) (0.9) (0.4)	(0.7)
	-
	8.5
Taxation   0.8   1.3   2.1   1.9   2.4   (0.1)   0.7   1.1   0.7   3.2   0.6   0.7   1.3   0.7	3.3
	38%
	5.2
	4%
EPS   1.0   1.5   2.5   2.0   3.5   0.6   0.9   0.9   1.1   4.2   0.8   0.9   1.4   1.0	4.1
DPS 1.0 1.0 1.0 - 1.0	1.5
BVPS   28.4   27.3   28.4   26.7   26.6   27.1   26.7   26.1   25.7   26.4   26.6   25.7   26.4   26.6   25.7   26.7 <th< td=""><td>25.8</td></th<>	25.8
Interest Earned 15.9 14.3 30.2 19.1 43.7 12.7 11.9 10.0 9.1 36.3 9.3 9.3 9.0 8.7	35.5
Interest Expense 10.8 8.5 19.4 10.2 25.1 7.9 7.0 5.3 4.9 20.1 5.1 5.1 4.9 4.9	20.5
Interest Earned growth 60% 56% 58% 8% 20% 36% 27% 11% 5% 2% 2% 2% 1% 3%	-3%
Interest Expense growth 105% 74% 90% 4% 25% 54% 36% 7% 1% -2% 0% -3% -5% 1%	570

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