Flash Note

Monday, January 29, 2024



Oil & Gas Exploration Companies

Mari Petroleum Company Limited

Earnings: Mari Petroleum Company Limited (MARI) announced it 2QFY24 result. The Company reported 2QFY24 earnings of PKR 18.36bn (EPS PKR 137.64), up by +65%y/y compared to PKR 11.15bn (EPS PKR 83.56) in the similar period last year. On quarterly basis, profitability is down by 4%y/y. This brings total profitability to PKR 37.51bn (EPS PKR 281.14) up by +57%y/y compared to PKR 23.86bn (EPS PKR 178.87) in the same period last year.

Dividend/Payout: The Company announced cash dividend of PKR 98/share along with the result.

Operating Performance: During the period under review, MARI reported +56%y/y increase in revenue during 2QFY24 on the back of PKR depreciation against greenback and higher gas production. Earnings growth was mainly driven by PKR depreciation, higher gas production from Mari field, lower exploration cost and improved finance income. However, earnings growth was limited by higher operating cost and taxation. Exploration cost dropped by 66%y/y to PKR 1.47bn during 2QFY24 likely owing to no dry well cost incurred. Operating expenses augmented by +91%y/y to PKR 7.02bn during 2QFY24 compared to PKR 3.68bn in the corresponding period last year. Finance income increased by +35%y/y to PKR 1.61bn during 2QFY24 likely owing to higher markup income. On quarterly basis, earnings declined by 4%q/q mainly due to lower gas production, oil prices and finance income. Effective tax stood at 39.8% during 2QFY24 (1QFY24: 40.5%) compared to 33.8% in the same period last year.

Exhibit: MARI Financial Highlights								
For the period 2QFY24								
PKRmn	2QFY24	2QFY23	y/y	1QFY24	q/q	1HFY24	1HFY23	y/y
Net Sales	45,539	29,177	56%	48,206	-6%	93,745	61,002	54%
Royalty	5,756	3,678	57%	5,991	-4%	11,747	7,682	53%
Operating Expense	7,022	3,683	91%	7,618	-8%	14,640	9,537	54%
Exploration Expense	1,465	4,344	-66%	1,791	-18%	3,256	5,723	-43%
Gross Profit	29,158	16,247	79%	30,556	-5%	59,714	35,516	68%
Other Income / (loss)	796	(124)	n/m	120	6.7x	916	(587)	n/m
EBIT	29,954	16,123	86%	30,676	-2%	60,630	34,928	74%
Finance Income	1,606	1,192	35%	2,492	-36%	4,098	2,214	85%
Finance Cost	702	432	63%	731	-4%	1,434	872	64%
PBT	30,502	16,827	81%	32,196	-5%	62,698	36,152	73%
PAT	18,361	11,147	65%	19,143	-4%	37,505	23,862	57%
EPS (PKR)	137.64	83.56		143.50		281.14	178.87	
DPS (PKR)	98.0	89.0		0.0		98.0	89.0	
Source: IGI Research and Company Financials No of Shares: 133.40mn					33.40mn			

Analyst

Abdullah Farhan

Abdullah.Farhan@igi.com.pk

Tel: +92 21 111 234 234 Ext: 912



Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/ securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to Subject Company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation Rating System

Buy if target price on aforementioned security (ies) is more than 10%, from its last closing price(s) Hold if target price on aforementioned security (ies) is in between -10% and 10%, from its last closing price(s) Sell if target price on aforementioned security (ies) is less than -10%, from its last closing price(s)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited
Research Analyst(s)
Research Identity Number: BRP009

© Copyright 2024 IGI Finex Securities Limited



Contact Details

Equity Sales

Zaeem Haider Khan	Head of Equities	Tel: (+92-42) 35301405	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Syeda Mahrukh Hameed	Branch Manager (Lahore)	Tel: (+92-42) 38303564	mahrukh.hameed@igi.com.pk
Shakeel Ahmad	Branch Manager (Faisalabad)	Tel: (+92-41) 2540843-45	shakeel.ahmad1@igi.com.pk
Asif Saleem	Equity Sales (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Equity Sales (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk

Research Team

Abdullah Farhan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Sakina Makati	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 810	sakina.makati@igi.com.pk
Laraib Nisar	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 974	laraib.nisar@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited Website: www.igisecurities.com.pk

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780

Lahore Office	Islamabad Office
Shop # G-009, Ground Floor,	Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,
Packages Mall	Block- B, Jinnah Avenue, Blue Area
Tel: (+92-42) 38303560-69	Tel: (+92-51) 2604861-2, 2604864, 2273439
Fax: (+92-42) 38303559	Fax: (+92-51) 2273861
Faisalabad Office	Rahim Yar Khan Office
Office No. 2, 5 & 8, Ground Floor, The	Plot # 12, Basement of Khalid Market,
Regency International 949, The Mall	Model Town, Town Hall Road
Faisalabad	Tel: (+92-68) 5871652-3
Tel: (+92-41) 2540843-45	Fax: (+92-68) 5871651
Multan Office	
Mezzanine Floor, Abdali Tower,	
Abdali Road	
Tel: (92-61) 4512003, 4571183	

IGI Finex Securities Limited Research Analyst(s)

Research Identity Number: BRP009

© Copyright 2024 IGI Finex Securities Limited