

WHAT IS IGI SECURITIES?

IGI Finex Securities Limited is a prestigious name in Pakistan's Securities Brokerage Industry, setting the tone of integrity, insight, innovation and highest level of ethical standards amongst the investment circles. Operating under the IGI Financial Services umbrella and backed by the Packages Group, IGI Securities has emerged as a dominant industry player exhibiting unrivaled growth and offering full scale of financial broking services. We are a corporate member of both the Karachi and Lahore Stock Exchanges. We also hold membership of the National Commodity Exchange Limited.

IGI Securities has been in operations for over a decade and was acquired in 2006 by one of Pakistan's prominent investment banks, IGI Investment Bank (formerly INTERBANK). The firm's competitive edge lies in its distinct corporate culture, where professionalism, competence and a client-centric approach form the cornerstones.

IGI Securities believes in building strong and long lasting relationships with customers. Our ability to provide clients with superior service, which comprehensively fulfills their trading and investment needs is a major advantage. This is punctuated by our superior team of young, talented and competent individuals and our staunch quest of achieving to be recognized as one of the very best in industry.

CONTACT DETAILS

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IGI
Securities

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Securities



**WE HANDLE YOUR ACCOUNTS
WITH UTMOST INTEGRITY,
PROFESSIONALISM & EXCELLENCE.**

May 2009

DESIGNMATTERS



INTEGRITY



OUR PRODUCTS AND SERVICES

IGI Finex Securities Limited (Formerly Finex Securities Limited) offers its institutional, individual and foreign clients the full range of financial broking services ranging from equity to fixed income trading, research support, forex to online trading and so on.

- Equity Sales
- Fixed Income
- Foreign Exchange
- Research
- Online Trading

Equity Sales

IGI Securities has distinct sales teams to cater to the specialized needs of corporate, individual and foreign clientele. The teams consist of qualified professionals that provide clients the highest level of service as well as unbiased and professional advice. Our expertise lies in the quick dissemination of market information, instant execution coupled with efficient and hassle-free settlement. With offices in all major cities in Pakistan, our equities professionals are ideally positioned to provide clients with the widest range of services and address their unique needs.

Fixed Income

IGI Securities can be considered as one of the pioneers of fixed income securities trading in Pakistan. We boast one of the most reputed desks serving almost all banks, financial institutions and corporates. We trade in all government instruments (Treasury bills and PIBs), corporate debt instruments (TFCs) as well as in related products such as repos and reverse-repos.

Foreign Exchange

IGI Securities is also an approved foreign exchange market broker for the interbank financial markets. In this market, brokerage firms execute foreign exchange transactions on behalf of commercial banks and other institutions. Transactions in the

INSIGHT



ambit of the domestic exchange market include spot, forward and swaps.

Research

Our research capabilities can be considered to be one of the finest in the industry. Our research covers economic, political and sectoral developments at the macro level and company stocks and technical trends at the micro level. This is essential to provide in-depth analysis and market insight to its clients. The research team of IGI Securities comprises of a full-time economist and qualified and experienced investment analysts who cover various industries and sectors. Our research is fully equipped, possessing an up-to-date and comprehensive library and having access to global database such as Bloomberg. Research products include publications of various frequencies and company and industry reports, which are distributed directly to our clients.

Online Trading

IGI Securities has developed an online trading platform "I-Trade" a true synthesis of tradition and technology with cutting edge advanced trading system. I-Trade connects people anywhere, anytime to the opportunities of investment through the internet. The purpose of this facility is to deliver service and expertise to its clients to achieve their investment goals through the intelligent application of technology.

OUR COMPETITIVE ADVANTAGES

- Trust and highest level of ethical standards
- Personalized services
- Timely execution
- Competitive commission rates
- Professional Team
- Branch network

Trust and Highest Level of Ethical Standards

Our business model is based on trust, integrity and total commitment so that the clients' interests are preserved. In



INNOVATION

order to maintain the highest level of ethical standards and quality service, IGI Securities is the first financial broking firm in Pakistan to offer toll free facility 0800-2-34-34 to its clients.

Personalized Services

A consumer-centric approach is followed in IGI Securities so that every client gets customized or tailored services irrespective of his or her account size.

Timely Execution

IGI Securities superior equity trading systems and documented work flows ensure that all traders are executed in a timely and orderly manner. A zero tolerance approach is followed.

Competitive Commission Rates

Commission rates are tailored to your individual style to deliver the most cost-effective pricing structure possible.

Professional Team

A stringent employee selection process, focus on continuous training and adoption of best management practices ensues the most talented and professional pool of human resources for IGI Securities.

Branch Network

Our extensive branch network spread across the country ensures widespread accessibility to facilitate clients.

COMMISSION STRUCTURE

Price Range (Rs.)	Commission (Paisa per Share)
0.01 - 99.99	10
100 - 249.99	15
250 and above	25

The above commission structure is valid for both regular & future transactions.

Note: IGI Finex Securities Ltd. reserves the right to change any of the above mentioned charges without prior notice.