

Commercial Banks

BAHL: 9MCY25 Management Call Takeaways

- Bank Al Habib Limited (BAHL) held an investor briefing session to discuss the 9MCY25 financial results and provide key insights on the future outlook for the Bank.
- The Bank reported 3QCY25 earnings of PKR 6.1bn (EPS PKR 5.46), compared to PKR 12.0bn (EPS PKR 10.80) in the similar period last year. On quarterly basis, profitability was down by -33%q/q during 3QCY25.
- The management highlighted that the Bank's advances and deposits market share stood at around 6.9% each. The bank witnessed some contraction in its market share in trade and home remittances with market share dropping to 11.4% and 8.4% respectively from 12.0% and 10.7% in Dec 2024.
- The Bank is currently operating a network of 1,305 branches of which 361 branches are Islamic. The Bank also has two foreign branches in Bahrain and Malaysia. During the 9MCY25, the bank opened ~82 branches and plans to open another 100 branches in CY26.

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Key highlights from management conference call

- The management highlighted that the Bank's advances and deposits market share stood at around 6.9% each. The bank witnessed some contraction in its market share in trade and home remittances with market share dropping to 11.4% and 8.4% respectively from 12.0% and 10.7% in Dec 2024.
- The Bank's investments portfolio includes PKR 1.4tn in PIBs of which 93% are floaters with yield of ~12.6%. Moreover, the bank holds PKR 70-75bn in T-Bills.

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- The bank stated that the gross ADR stood at 38% and infection ratio stood at 3.7% as of Sep 2025. Moreover, the CAR stood at 18.7%.
- The Bank also highlighted that the bank's deposits and advances have grown at a CAGR of 19.3% and 11.3% over a period of 6 years.
- The Bank is currently operating a network of 1,305 branches of which 361 branches are Islamic. The Bank also has two foreign branches in Bahrain and Malaysia. During the 9MCY25, the bank opened ~82 branches and plans to open another 100 branches in CY26.
- Moreover, the management of the Banks expects the interest rates to remain unchanged in the near term.

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