Day Break

Monday, 24 May 2021



COMPANY UPDATE

Honda Atlas Cars	(Pakistan)) Limited
------------------	------------	-----------

Automobile	Assembler
------------	-----------

Recommendation	BUY
Target Price: Dec-21	398.0
Last Closing: 21-May-21	326.1
Upside (%):	22.1
Valuation Methodology:	Discounted Cash Flow

Valuation Methodology: Discou

			(DCF)		
Time Horizon:			7M		
Market Data					
Bloomberg Tkr.		Н	HCAR PA		
Shares (mn)			142.8		
Free Float Shares (mn)		28.6			
Free Float Shares (%)		20.0%			
Market Cap (PKRbn USDmn)		46.6	279		
Exchange		k	SE 100		
Price Info.	90D	06M	12M		
Abs. Return	9.6	15.4	81.9		
Lo	235.4	235.4	178.9		

326.1

332.6

367.8

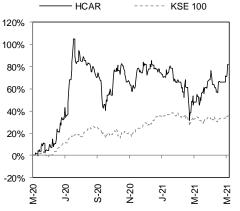
Key Company Financials

Period End: Mar

Hi

PKRbn	2019a	2020a	2021f	2022f
Total Revenue	95.1	55.0	68.6	70.4
Net Income	3.9	0.7	2.0	4.6
EPS (PKR)	27.0	4.8	14.3	31.9
DPS (PKR)	12.2	1.8	6.0	10.0
Total Assets	32.1	31.8	45.6	33.2
Total Equity	17.6	16.6	17.7	20.9
Key Financial Ratios				
ROE (%)	43.1	22.2	4.0	11.9
P/E (x)	12.1	68.3	22.8	10.2
P/B (x)	2.7	2.6	2.8	2.6
DY (%)	3.7	0.5	1.8	3.1

Relative Price Performance



Source: Bloomberg, PSX & IGI Research

Muhammad Shumail Rauf Analyst

Shumail.rauf@igi.com.pk

Tel: (+92-21) 111-234-234 Ext.: 957

Automobile Assemblers

Meek performance showcased; profitability up by 2.9xy/y to PKR 2,043mn (EPS: PKR 14.31) for MY21

- ✓ HCAR is scheduled to announce its 3QMY20 financial result on 23rdJan-20, wherein we expect company to report profitability of PKR 154mn (EPS: PKR 1.08)
- ✓ We factor drop in sales, fall in other income, high finance cost and provision of turnover tax (1.5%) for the substantial decline in earnings.

HCAR: Earnings to increase by 2.9Xy/y to PKR 14.31/share for MY21: HCAR is scheduled to announce its 4QMY20 financial result on 25th May-21, wherein we expect the company to report profitability of PKR 1,146mn (EPS:

PKR 8.02) as against net loss of PKR 28.4mn. Accordingly, MY21 earnings may increase by 2.9xy/y to PKR 14.31/share. In line with trends, we expect company to announce an interim cash dividend of PKR 6/share for full year.

Volumetric increase, PKR stability and lower finance cost may lead to rise in earnings to PKR 8.02/share during 4QMY21: We factor increase in sales, PKR stability and higher prices for the substantial increase in earnings. We estimate 53% y/y increase in net sales as volumes exhibited 36% y/y increase during the quarter to the tune of 8k units. On the other hand, we expect margins to improve owing to stable PKR and impact of price pass-over. To note, company's margins have remained stable during the last 2 quarters (avg. 6.7%). Along with this, we estimate finance cost declining up to PKR45mn amid lower interest rate regime and consequent reduction in borrowings.

Exhibit: HCAR Financial Highlights								
PKRmn	4QMY21E	4QMY20	YoY	3QMY21	QoQ	MY21E	MFY20	YoY
Net Sales	24,014	15,655	53%	17,650	36%	68,602	55,046	25%
Gross Profit	1,729	880	97%	1,150	50%	4,324	4,091	6%
S/M/D	317	259	22%	296.515	7%	1,285	1,407	-9%
Other expenses	71	401	-82%	-9.764	n.m.	212	1,049	-80%
Other Income	317	428	-26%	244	30%	719	639	13%
EBIT	1,658	647	156%	1,107	50%	3,546	2,275	56%
Finance Cost	45	150	-70%	33.375	35%	185.253	727	-75%
PBT	1,613	497	224%	1,074	50%	3,361	1,547	117%
PAT	1,146	(28.4)	n.m.	752	52%	2,043	682	200%
EPS (PKR)	8.02	(0.20)		5.26		14.31	4.77	
DPS (PKR)	6.00	-		-		6.00	1.00	
Source: IGI Research	and Company Fin	ancials					No of Share	s: 143mn

Recommendation: We have a "BUY" call on the scrip based on our Dec-21 target price of PKR 371/share, implying an upside of 14% from the last closing price. The company is currently trading at MY22E P/E of 10.2x and offers a dividend yield of 3%.



Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to subject company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System
Buy	If target price on aforementioned security(ies) is more than 10%, from its last closing price(s)
Hold	If target price on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s)
Sell	If target price on aforementioned security(ies) is less than -10%, from its last closing price(s)

Time Horizon: Dec – 2021

Valuation Methodology: The analyst(s) has used following valuation methodology to arrive at the target price of the said

security (ies):

(Discounted Cash Flow)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited

Research Analyst(s)

Research Identity Number: BRP009 © Copyright 2021 IGI Finex Securities Limited





Contact Details

Research Team

Saad Khan Head of Research saad.khan@igi.com.pk Tel: (+92-21) 111-234-234 Ext: 810 Abdullah Farhan Senior Analyst Tel: (+92-21) 111-234-234 Ext: 912 abdullah.farhan@igi.com.pk Shumail Rauf Research Analyst Tel: (+92-21) 111-234-234 Ext: 957 shumail.rauf@igi.com.pk Areesha Ishrat Trainee Analyst Tel: (+92-21) 111-234-234 Ext: 810 areesha.ishrat@igi.com.pk **Bharat Kishore** Database Officer Tel: (+92-21) 111-234-234 Ext: 974 bharat.kishore@igi.com.pk

Equity Sales

Faisal Jawed Khan Head of Equities Tel: (+92-21) 35301779 faisal.jawed@igi.com.pk Zaeem Haider Khan Regional Head (North) Tel: (+92-42) 38303559-68 zaeem.haider@igi.com.pk Muhammad Naveed Regional Manager (Islamabad & Upper North) Tel: (+92-51) 2604861-62 muhammad.naveed@igi.com.pk Irfan Ali Regional Manager (Faisalabad) Tel: (+92-41) 2540843-45 irfan.ali@igi.com.pk Asif Saleem asif.saleem@igi.com.pk Branch Manager (RY Khan) Tel: (+92-68) 5871652-56 Mehtab Ali Branch Manager (Multan) Tel: (+92-61) 4512003 mahtab.ali@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234

Fax: (+92-21) 35309169, 35301780 Website: www.igisecurities.com.pk

Stock Exchange Office

Room # 134, 3rd Floor, Stock Exchange Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2 Fax: (+92-21) 32429607

Mezzanine Floor, Abdali Tower, Abdali Road Tel: (92-61) 4512003, 4571183

Lahore Office Islamabad Office Shop # G-009, Ground Floor, Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza, Packages Mall Block- B, Jinnah Avenue, Blue Area Tel: (+92-42) 38303560-69 Tel: (+92-51) 2604861-2, 2604864, 2273439 Fax: (+92-42) 38303559 Fax: (+92-51) 2273861 Faisalabad Office Rahim Yar Khan Office Room #: 515-516, 5th Floor, State Life Plot # 12, Basement of Khalid Market, Building, 2- Liaqat Road Model Town, Town Hall Road Tel: (+92-41) 2540843-45 Tel: (+92-68) 5871652-3 Fax: (+92-41) 2540815 Fax: (+92-68) 5871651 **Multan Office**

IGI Finex Securities Limited Research Analyst(s)

Research Identity Number: BRP009 © Copyright 2021 IGI Finex Securities Limited