Wednesday, 19 September 2018



### Cements

## D.G. Khan Cement Company Limited (DGKC)

### Expansion ancillary tax benefit pushes FY18 EPS to close at PKR 20.17

- D.G. Khan Cement Company Limited (DGKC) announced its financial results for FY18 with unconsolidated earnings clocking in at PKR 8.84bn (EPS: PKR 20.17), up by +11%YoY, as compared to PKR 7.98bn (EPS: PKR 18.20) in the same period last year. On a quarterly basis, 4QFY18 unconsolidated earnings stood at PKR 3.87bn (EPS: PKR 8.83), up by +154%YoY, as against PKR 1.52bn (EPS: PKR 3.47) in the corresponding quarter last year.
- The Company announced a dividend of PKR 4.25/share along with the result.
- Net sales of the Company during the year grew by +2%YoY to PKR 30.67bn despite an upbeat dispatches performance. This was largely owed to the industry's failure to pass over enhanced FED, up by 25%YoY during the year due to intense competition thereof.
- Gross Profits of the Company fell by 26%YoY, largely due to a) compressed retention prices during the year (courtesy increase in FED prices) and particularly due to significant rise in input costs during the year stemming from elevated Coal and FO prices globally and PKR devaluation against the greenback. Accordingly, gross margins of the Company for the year fell to 29% in contrast to 39% in the corresponding period last year.
- Application of substantial tax credit on setting up of expansion plant (Hub Plant) has resulted in overall tax income situation of PKR 1.47bn (+3.35/share) as against a charge of PKR 3.18bn (-7.26/share) in FY17.

### Exhibit:

### DGKC Result Highlights

Period end (JUN) - PKRmn	4QFY18	4QFY17	YoY	FY18	FY17	YoY
Net Sales	7,293	7,503	-3%	30,668	30,136	2%
Gross Profit	1,571	2,630	-40%	8,740	11,845	-26%
Sell. / Dist. & Admin	377	407	-8%	1,523	1,530	0%
Non-Operating Income	1,388	501	177%	3,027	2,118	43%
EBIT	884	2,547	-65%	7,889	11,541	-32%
Financial Charges	201	111	82%	519	383	36%
Pre-tax Profits	682	2,436	-72%	7,370	11,158	-34%
Taxation	(3,185)	915	n/m	(1,468)	3,183	-146%
Post-tax Profits	3,868	1,521	154%	8,838	7,975	11%
EPS	8.83	3.47	154%	20.17	18.20	
DPS	4.25	7.50		4.25	7.50	
Key Ratios						
Gross Margin (%)	21.5	35.0		28.5	39.3	
Net Margin (%)	53.0	20.3		28.8	26.5	
Effective Tax Rate (%)	(466.7)	37.6		(19.9)	28.5	
Source: Company Accounts, IGI Research No. of Shares - 438mn						

Source: Company Accounts, IGI Research

No. of Shares : 438mn

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