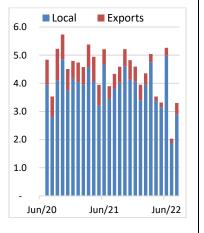
Daybreak

Monday, 12 September 2022

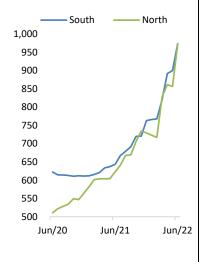


Sector

Cement Monthly Sales



Cement Monthly Prices



Analyst Abdullah Farhan <u>abdullah.farhan@igi.com.pk</u> Tel: +92 21 111 234 234 Ext: 912

Ajay Kumar <u>Ajay.Kumar@igi.com.pk</u> Tel: +92 21 111 234 234 Ext: 816

Cement DGKC Result Preview for 4QFY22, Earnings to clock in at PKR 1.8/share

- The board of directors meeting of D.G. Khan Cement Company limited is scheduled to take place on 13th September 2022 to consider and approve financial results for the period FY22.
- We expect the company to report earnings of PKR 803mn (PKR 1.83/share) in quarter under review as compared to PKR 1,442mn (PKR 3.29/share) in 3QFY22. For FY22 earnings are expected to clock in at 4,422mn (PKR 10.1/share).
- We attribute this major drop in earnings during the quarter to: a) imposition of additional taxation in budget 2023 b) decline in cement dispatches due to dull demand, offsetting the impact of higher retention prices during the quarter.

We preview D.G. Khan Cement Company Limited (DGKC) full year 2022, financial results scheduled to take place on 13th of September 2022.

DGKC result preview 4QFY22, Earnings to clock in at PKR 1.8/share

For 4qFy22 we estimate company to report earnings of PKR 803mn (PKR 1.83/share) compared to PKR 1,442mn (PKR 3.29/share) in 3qFy22 depicting a decline of 83%.

This brings Fy22 total earnings to PKR 4,422mn (PKR 10.1/share) compared to PKR 3,721mn (PKR 8.5/share) in FY21 up by 19%.

We estimate gross margins to stay flat on the back of higher retention prices amid low dispatches.

The earning drop during the 4QFy22 is attributed:

- a) Imposition of additional taxation in budget 2023,
- b) Decline in cement dispatches due to dull demand, offsetting the impact of higher retention prices during the quarter.

Exhibit: DGKC Financial highlights						
For period ending 4qFY22/FY22						
PKRmn=Jun(end)	FY22	4QFY22e	3q/22a	2q/21a	1q/21a	FY21
Net Sales	54,253	10,956	15,862	16,282	11,153	45,108
Gross Profits	9,977	2,170	2,949	2,759	2,099	8,072
EBIT	9,550	2,278	2,873	2,485	1,913	7,692
Finance cost	3,271	818	916	802	736	2,921
Profit before tax	6,278	1,460	1,958	1,683	1,178	4,771
Taxation	1,856	657	516	414	270	1,050
Profit after Tax	4,422	803	1,442	1,269	908	3,721
EPS	10.1	1.83	3.3	2.9	2.1	8.5
DPS	0.0	0.0	0.0	0.0	1.0	1.0
Gross Margins	18%	20%	19%	17%	19%	18%
Effective tax	30%	45%	26%	25%	23%	22%
Net Margins	8%	7%	9%	8%	8%	8%

Source: Company Accounts, IGI Research

No. of shares:438.1mn





Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/ securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to Subject Company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation Rating System

Buy if target price on aforementioned security (ies) is more than 10%, from its last closing price(s) Hold if target price on aforementioned security (ies) is in between -10% and 10%, from its last closing price(s) Sell if target price on aforementioned security (ies) is less than -10%, from its last closing price(s)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, **Market Cap.:** Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. **EPS:** Earnings per Share. **DPS:** Dividend per Share. **ROE:** Return on equity is the amount of net income returned as a percentage of shareholders' equity. **P/E:** Price to Earnings ratio of a company's share price to its per-share earnings. **P/B:** Price to Book ratio used to compare a stock's market value to its book value. **DY:** The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited Research Analyst(s) Research Identity Number: BRP009 © Copyright 2022 IGI Finex Securities Limited





Contact Details

Equity Sales

Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 38303559-68	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Syeda Mahrukh Hameed	Branch Manager (Lahore)	Tel: (+92-42) 38303564	mahrukh.hameed@igi.com.pk
Shakeel Ahmad	Branch Manager (Faisalabad)	Tel: (+92-41) 2540843-45	shakeel.ahmad1@igi.com.pk
Zaid Farook	Branch Manager (Stock Exchange) Karachi	Tel: (+92-21) 32462651-52	zaid.farook@igi.com.pk
Asif Saleem	Equity Sales (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Equity Sales (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk

Research Team

Saad Khan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 810	saad.khan@igi.com.pk
Abdullah Farhan	Senior Analyst	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Aariz Raza	Analyst	Tel: (+92-21) 111-234-234 Ext: 810	Aariz.raza@igi.com.pk
Ajay Kumar	Analyst	Tel: (+92-21) 111-234-234 Ext: 912	ajay.kumar@igi.com.pk
Huzaifa Yaseen	Analyst	Tel: (+92-21) 111-234-234 Ext: 912	huzaifa.yaseen@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited Website: www.igisecurities.com.pk

Head Office	Lahore Office	Islamabad Office
Suite No 701-713, 7th Floor, The Forum, G-20,	Shop # G-009, Ground Floor,	Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,
Khayaban-e-Jami Block-09, Clifton, Karachi-75600	Packages Mall	Block- B, Jinnah Avenue, Blue Area
UAN: (+92-21) 111-444-001 (+92-21) 111-234-234	Tel: (+92-42) 38303560-69	Tel: (+92-51) 2604861-2, 2604864, 2273439
Fax: (+92-21) 35309169, 35301780	Fax: (+92-42) 38303559	Fax: (+92-51) 2273861
Stock Exchange Office	Faisalabad Office	Rahim Yar Khan Office
Room # 134, 3rd Floor, Stock Exchange Building,	Office No. 2, 5 & 8, Ground Floor, The Regency International 949, The Mall	Plot # 12, Basement of Khalid Market,
Stock Exchange Road, Karachi.	Faisalabad	Model Town, Town Hall Road
Tel: (+92-21) 32429613-4, 32462651-2	Tel: (+92-41) 2540843-45	Tel: (+92-68) 5871652-3
Fax: (+92-21) 32429607		Fax: (+92-68) 5871651
	Multan Office	
	Mezzanine Floor, Abdali Tower,	
	Abdali Road	
	Tel: (92-61) 4512003, 4571183	

IGI Finex Securities Limited Research Analyst(s) Research Identity Number: BRP009 © Copyright 2022 IGI Finex Securities Limited

