

Sector Update

IGI E&P result previews

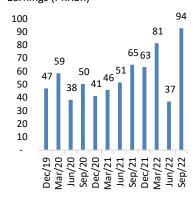
EPS Estimates for 1QFY23

1Q23e	у/у	4Q22	q/q
9.0	44%	0.4	20x
102.8	51%	42.0	145%
10.9	39%	5.1	116%
31.3	69%	29.7	5%
	9.0 102.8 10.9	9.0 44% 102.8 51% 10.9 39%	9.0 44% 0.4 102.8 51% 42.0 10.9 39% 5.1

DPS Estimates for 1QFY23

	1Q23e	4Q22
PPL	-	0.5
MARI	-	60.0
OGDC	2.0	2.5
POL	-	50.0

Exhibit: E&P Sector Historical Earnings (PKRbn)



Analyst

Abdullah Farhan abdullah.farhan@igi.com.pk Tel: +92 21 111 234 234 Ext: 912

Saad Khan saad.khan@igi.com.pk Tel: +92 21 111 234 234 Ext: 810

Oil & Gas Exploration Companies

Higher Oil Prices, Weaker PKR and Lower Exploration Cost to Lift Sector Earnings in 1QFY23

- IGI E&P universe earnings are expected to augment by +45%y/y in 1QFY23 to PKR 93.9bn compared to PKR 65.0bn in the same period last year. Earnings accretion is expected on the back of a) 43%y/y rise in average oil prices and, b) 35%y/y depreciation of PKR against greenback.
- Mari Petroleum Company Limited's (MARI) board meeting is scheduled on 21st-Oct-22 to announce financial results for 1QFY23 where we expect the Company to register earnings of PKR 13.71bn (EPS: PKR 102.8), up by +51%y/y. Pakistan Oilfields Limited's (POL) board meeting is scheduled on 25th-Oct-22 to announce financial results for 1QFY23 where we expect Company to report earnings of PKR 8.87bn (EPS: PKR 31.3) up by +69%y/y
- Oil & Gas Development Company Limited (OGDC) board meeting is scheduled on 25th-Oct-22 to announce financial results for 1QFY23 where we expect the Company to post earnings of PKR 46.89bn (EPS: PKR 10.9), up by +39%y/y. We estimate Pakistan Petroleum Limited (PPL) to post earnings of PKR 24.45bn (EPS: PKR 9.0) up by +44%y/y during 1QFY23.

E&P Sector: Earnings to improve by +45%y/y to PKR 93.9bn during 1QFY23

IGI E&P universe earnings are expected to augment by +45%y/y in 1QFY23 to PKR 93.9bn compared to PKR 65.0bn in the same period last year. Earnings accretion is expected on the back of a) 43%y/y rise in average oil prices and, b) 35%y/y depreciation of PKR against greenback. Growth in earnings is likely to be limited by lower oil & gas production and higher taxation. On sequential basis, earnings are expected to appreciate by +154%q/q on account of lower taxation, PKR depreciation and slightly higher oil production (excluding MARI).

Exhibit: E&P sector profit after tax preview for 1qFY23 PKR bn					
Period end = Jun	Sep/22	Jun/22	ala	Sep/21	wh
Period end – Juli	3ep/22	Juli/ ZZ	q/q	3ep/21	у/у
PPL	24.4	1.2	20x	17.0	44%
MARI	13.7	5.6	145%	9.1	51%
OGDC	46.9	21.7	116%	33.6	39%
POL	8.9	8.4	5%	5.3	69%
Total (in PKRbn)	93.9	37.0	154%	65.0	45%

MARI: Earnings to appreciate by +51%y/y to PKR 102.8/share during 1QFY23

Mari Petroleum Company Limited's (MARI) board meeting is scheduled on 21st-Oct-22 to announce financial results for 1QFY23 where we expect the Company to register earnings of PKR 13.71bn (EPS: PKR 102.8), up by +51%y/y compared to PKR 9.10bn (EPS: PKR 68.21) in the same period last year. On quarterly basis, earnings are estimated to augment by +145q/q on the back of lower taxation and exploration cost. We attribute this incline in earnings on yearly basis during 1QFY23 to a) higher oil prices and PKR depreciation and, b) lower exploration cost. However, lower oil &



gas production (lower oil production from Bolan East) and higher taxation is likely to limit earnings growth.

POL: Earnings to improve by +69%y/y during 1QFY23e to PKR 31.3/share

Pakistan Oilfields Limited's (POL) board meeting is scheduled on 25th-Oct-22 to announce financial results for 1QFY23 where we expect Company to report earnings of PKR 8.87bn (EPS: PKR 31.3) up by +69%y/y compared to PKR 5.26bn (EPS: PKR 18.52) in the same period last year. On a quarterly basis earnings are expected to increase by +5%q/q on the back of higher oil production, oil prices and PKR depreciation. However, higher taxation is likely to limit earnings growth. We attribute this yearly growth in earnings during 1QFY23 to a) rise in average oil prices and PKR depreciation, b) exchange gains and, c) lower exploration cost. However, lower oil & gas production and higher taxation is likely to limit earnings growth during 1QFY23.

OGDC: Profitability to rise by +39%y/y to PKR 10.9/share during 1QFY23

Oil & Gas Development Company Limited (OGDC) board meeting is scheduled on 25th-Oct-22 to announce financial results for 1QFY23 where we expect the Company to post earnings of PKR 46.89bn (EPS: PKR 10.9), up by +39%y/y, during 1QFY23 compared to PKR 33.63bn (EPS: PKR 7.8) in the same period last year. On sequential basis, earnings are expected to improve by +116%q/q primarily due to lower taxation, lower exploration cost and higher share of profit from MARI. We attribute this yearly growth in earnings during 1QFY23 to a) higher share of profit from MARI, b) lower exploration cost and, c) rise in average oil prices and PKR depreciation. However, lower oil & gas production and higher operating and admin costs are likely to restrict earnings growth during 1QFY23. We expect the Company to announce cash dividend of PKR 2.0/share along with the result.

PPL: Earnings to increase by +44%y/y to PKR 9.0/share during 1QFY23

We estimate Pakistan Petroleum Limited (PPL) to post earnings of PKR 24.45bn (EPS: PKR 9.0) up by +44%y/y during 1QFY23 compared to PKR 16.99bn (EPS: PKR 6.24) in the same period last year. On a quarterly basis, earnings are expected to augment by +20xq/q on the back of lower taxation and exploration cost. We attribute this growth in earnings on yearly basis during 1QFY23 to a) lower exploration cost and, b) higher oil price and PKR depreciation. However, higher taxation, lower oil production and higher costs are likely to limit earnings growth during 1QFY23.



Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/ securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to Subject Company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation Rating System

Buy if target price on aforementioned security (ies) is more than 10%, from its last closing price(s)
Hold if target price on aforementioned security (ies) is in between -10% and 10%, from its last closing price(s)
Sell if target price on aforementioned security (ies) is less than -10%, from its last closing price(s)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited Research Analyst(s)

Research Identity Number: BRP009

© Copyright 2022 IGI Finex Securities Limited



Contact Details

Equity Sales

Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 38303559-68	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Syeda Mahrukh Hameed	Branch Manager (Lahore)	Tel: (+92-42) 38303564	mahrukh.hameed@igi.com.pk
Shakeel Ahmad	Branch Manager (Faisalabad)	Tel: (+92-41) 2540843-45	shakeel.ahmad1@igi.com.pk
Zaid Farook	Branch Manager (Stock Exchange) Karachi	Tel: (+92-21) 32462651-52	zaid.farook@igi.com.pk
Asif Saleem	Equity Sales (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Equity Sales (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk

Research Team

Saad Khan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 810	saad.khan@igi.com.pk
Abdullah Farhan	Senior Analyst	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Aariz Raza	Analyst	Tel: (+92-21) 111-234-234 Ext: 810	Aariz.raza@igi.com.pk
Ajay Kumar	Analyst	Tel: (+92-21) 111-234-234 Ext: 912	ajay.kumar@igi.com.pk
Huzaifa Yaseen	Analyst	Tel: (+92-21) 111-234-234 Ext: 912	huzaifa.yaseen@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited Website: www.igisecurities.com.pk

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234

Fax: (+92-21) 35309169, 35301780

Stock Exchange Office

Room # 134, 3rd Floor, Stock Exchange Building,

Stock Exchange Road, Karachi.

Tel: (+92-21) 32429613-4, 32462651-2

Fax: (+92-21) 32429607

Lahore Office Shop # G-009, Ground Floor, Packages Mall Tel: (+92-42) 38303560-69 Fax: (+92-42) 38303559	Islamabad Office Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza, Block- B, Jinnah Avenue, Blue Area Tel: (+92-51) 2604861-2, 2604864, 2273439 Fax: (+92-51) 2273861
Faisalabad Office Office No. 2, 5 & 8, Ground Floor, The Regency International 949, The Mall Faisalabad Tel: (+92-41) 2540843-45	Rahim Yar Khan Office Plot # 12, Basement of Khalid Market, Model Town, Town Hall Road Tel: (+92-68) 5871652-3 Fax: (+92-68) 5871651
Multan Office Mezzanine Floor, Abdali Tower, Abdali Road Tel: (92-61) 4512003, 4571183	

IGI Finex Securities Limited Research Analyst(s)

Research Identity Number: BRP009

© Copyright 2022 IGI Finex Securities Limited