### **Day Break**

Wednesday, October 16, 2024



#### Oil & Gas Exploration Companies

### 1QFY25: E&P Sector Earnings to Drop by 14%y/y

- IGI E&P universe earnings are expected to decrease by 14%y/y during 1QFY25 to PKR 92.9bn compared to PKR 107.5bn in the same period last year. Earnings attrition is anticipated on the back of a) lower oil and gas production, b) lower average oil prices and, c) PKR appreciation against greenback. On sequential basis, earnings are expected to inch up by +2%q/q.
- We expect Mari Petroleum Company Limited's (MARI) to register earnings of PKR 21.7bn (EPS: PKR 18.1), up by +13%y/y. We expect Pakistan Oilfields Limited's (POL) to report earnings of PKR 4.2bn (EPS: PKR 14.9) during 1QFY25, down by 56%y/y.
- We expect Oil & Gas Development Company Limited (OGDC) to post earnings of PKR 46.2bn (EPS: PKR 10.7), down by 6%y/y, during 1QFY25 compared to PKR 49.0bn (EPS: PKR 11.4). We expect Pakistan Petroleum Limited (PPL) to post earnings of PKR 20.8bn (EPS: PKR 7.6) down by 30%y/y during 1QFY25 compared to PKR 29.6bn (EPS: PKR 10.9).

# E&P Sector: Earnings to decline by 14%y/y to PKR 92.9bn during 1QFY25

IGI E&P universe earnings are expected to decrease by 14%y/y during 1QFY25 to PKR 92.9bn compared to PKR 107.5bn in the same period last year. Earnings attrition is anticipated on the back of a) lower oil and gas production, b) lower average oil prices and, c) PKR appreciation against greenback. On sequential basis, earnings are expected to inch up by +2%q/q.

| Exhibit: E&P sector profit after tax preview for 1qFY25 |        |        |      |        |      |
|---|--------|--------|------|--------|------|
| Period end = Jun  |        |        |      |        |      |
| EPS   | Sep/24 | Jun/24 | q/q  | Sep/23 | y/y  |
| PPL   | 7.6    | 6.6    | 16%  | 10.9   | -30% |
| MARI  | 18.1   | 21.4   | -16% | 15.9   | 13%  |
| OGDC  | 10.7   | 8.8    | 22%  | 11.4   | -6%  |
| POL   | 14.9   | 32.5   | -54% | 34.2   | -56% |
| Total (in PKRbn)  | 92.9   | 90.6   | 2%   | 107.5  | -14% |
| DPS   | Sep/24 | Jun/24 | q/q  | Sep/23 | y/y  |
| PPL   | 3.0    | 2.5    |      | 0.0    |      |
| MARI  | 0.0    | 134.0  |      | 0.0    |      |
| OGDC  | 4.5    | 4.0    |      | 1.6    |      |
| POL   | 0.0    | 70.0   |      | 0.0    |      |

Analyst

Abdullah Farhan

Abdullah.farhan@igi.com.pk

Source: Company Financials, IGI Research





## MARI: Earnings to appreciate by +13%y/y to PKR 18.1/share during 1OFY25e

We expect Mari Petroleum Company Limited's (MARI) to register earnings of PKR 21.7bn (EPS: PKR 18.1), up by +13%y/y during 1QFY25 compared to PKR 19.1bn (EPS: PKR 15.9) in the same period last year. On quarterly basis, earnings are estimated to decline by 16%q/q. We attribute this incline in earnings on yearly basis during 1QFY25 to a) higher gas production and b) decline in exploration cost amid lower seismic activity during the quarter. However, earnings growth is likely to be limited by decline in wellhead gas price for Mari field owing to PKR appreciation.

## POL: Earnings to plummet by 56%y/y during 1QFY25e to PKR 14.9/share

Pakistan Oilfields Limited's (POL) board meeting is scheduled on 18-Oct-2024 to announce financial result for 1QFY25 where we expect the Company to report earnings of PKR 4.2bn (EPS: PKR 14.9) during 1QFY25, down by 56%y/y, compared to PKR 9.7bn (EPS: PKR 34.2) in the same period last year. On a quarterly basis, earnings are expected to drop by 54%y/y. We attribute this yearly decline in earnings during 1QFY25 to a) lower oil prices, b) lower oil & gas production, c) PKR appreciation and, d) higher exploration cost owing to dry well incurred at Balkassar Deep-1A.

## OGDC: Profitability to decline by 6%y/y to PKR 10.7/share during 1QFY25e

We expect Oil & Gas Development Company Limited (OGDC) to post earnings of PKR 46.2bn (EPS: PKR 10.7), down by 6%y/y, during 1QFY25 compared to PKR 49.0bn (EPS: PKR 11.4) in the same period last year. On sequential basis, earnings are expected to improve by +22%q/q as the OGDC booked loss on modification of TFCs in 4QFY24. We attribute this yearly decline in earnings during 1QFY25 to a) lower oil & gas production, b) decline in average oil prices, c) higher exploration cost amid dry well incurred at Tando Allahyar NE-1 and, d) PKR appreciation. We expect the Company to announce cash dividend of PKR 4.5/share along with the result.

#### PPL: Earnings to drop by 30%y/y to PKR 7.6/share during 1QFY25e

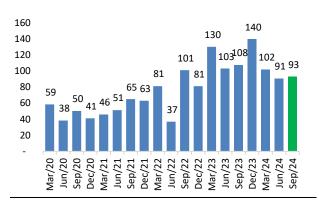
We expect Pakistan Petroleum Limited (PPL) to post earnings of PKR 20.8bn (EPS: PKR 7.6) down by 30%y/y during 1QFY25 compared to PKR 29.6bn (EPS: PKR 10.9) in the same period last year. On a quarterly basis, earnings are expected to increase by +16%q/q likely owing to decline in exploration cost. We attribute this substantial decline in earnings on yearly basis during 1QFY25 to a) higher exploration cost amid dry well incurred at Rizq-5, b) lower oil & gas production, c) drop in average oil price and,



d) appreciation of PKR against greenback. We expect PPL to announce cash dividend of PKR 3.5/share along with the result.

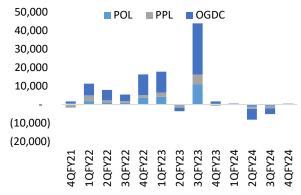
#### Exhibit: E&P sector quarterly earnings (PKRbn)

E&P sector earnings to decline by 14%y/y.



#### Exhibit: Quarter-wise exchange gains/(losses) (PKRmn)

E&P sector witnessed marginal exchange gains during 4QFY24. Marginal exchange losses expected in 1QFY25



Source: Bloomberg, Company Financials, IGI Research

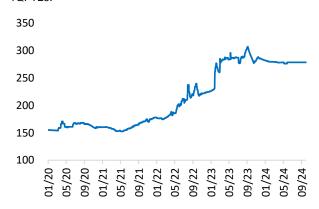
#### Exhibit: International oil prices (USD/bbl)

Oil prices on average declined by 10%y/y and 8%q/q during 10FY25



#### Exhibit: PKR had one of the roughest year

PKR appreciated by almost 4%y/y on average during 1QFY25.





### **Important Disclaimer and Disclosures**

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/ securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to Subject Company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

#### **Recommendation Rating System**

Buy if target price on aforementioned security (ies) is more than 10%, from its last closing price(s) Hold if target price on aforementioned security (ies) is in between -10% and 10%, from its last closing price(s) Sell if target price on aforementioned security (ies) is less than -10%, from its last closing price(s)

Valuation Methodology: To arrive at Target Prices, IGI Finex Securities uses different valuation methodologies including

- Discounted Cash Flow (DCF)
- Reserve Based DCF
- Dividend Discount Model (DDM)
- Justified Price to Book
- Residual Income (RI)
- Relative Valuation (Price to Earning, Price to Sales, Price to Book)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share.

**IGI Finex Securities Limited** Research Analyst(s)

Research Identity Number: BRP009

© Copyright 2024 IGI Finex Securities Limited



### **Contact Details**

#### **Equity Sales**

| Zaeem Haider Khan    | Head of Equities                           | Tel: (+92-42) 35301405   | zaeem.haider@igi.com.pk    |
|----------------------|--|--------------------------|----------------------------|
| Muhammad Naveed      | Regional Manager (Islamabad & Upper North) | Tel: (+92-51) 2604861-62 | muhammad.naveed@igi.com.pk |
| Syeda Mahrukh Hameed | Branch Manager (Lahore)                    | Tel: (+92-42) 38303564   | mahrukh.hameed@igi.com.pk  |
| Shakeel Ahmad        | Branch Manager (Faisalabad)                | Tel: (+92-41) 2540843-45 | shakeel.ahmad1@igi.com.pk  |
| Asif Saleem          | Equity Sales (RY Khan)                     | Tel: (+92-68) 5871652-56 | asif.saleem@igi.com.pk     |
| Mehtab Ali           | Equity Sales (Multan)                      | Tel: (+92-61) 4512003    | mahtab.ali@igi.com.pk      |

#### **Research Team**

| Abdullah Farhan | Head of Research | Tel: (+92-21) 111-234-234 Ext: 912 | abdullah.farhan@igi.com.pk |
|-----------------|------------------|------------------------------------|----------------------------|
| Sakina Makati   | Research Analyst | Tel: (+92-21) 111-234-234 Ext: 810 | sakina.makati@igi.com.pk   |
| Laraib Nisar    | Research Analyst | Tel: (+92-21) 111-234-234 Ext: 974 | laraib.nisar@igi.com.pk    |

#### **IGI Finex Securities Limited**

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited Website: www.igisecurities.com.pk

#### **Head Office**

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780

| Lahore Office                          | Islamabad Office                          |
|--|---|
| Shop # G-009, Ground Floor,            | 3 <sup>rd</sup> Floor, Kamran Centre,     |
| Packages Mall                          | Block- B, Jinnah Avenue, Blue Area        |
| Tel: (+92-42) 38303560-69              | Tel: (+92-51) 2604861-2, 2604864, 2273439 |
| Fax: (+92-42) 38303559                 | Fax: (+92-51) 2273861                     |
| Faisalabad Office                      | Rahim Yar Khan Office                     |
| Office No. 2, 5 & 8, Ground Floor, The | Plot # 12, Basement of Khalid Market,     |
| Regency International 949, The Mall    | Model Town, Town Hall Road                |
| Faisalabad                             | Tel: (+92-68) 5871652-3                   |
| Tel: (+92-41) 2540843-45               | Fax: (+92-68) 5871651                     |
| Multan Office                          |   |
| Mezzanine Floor, Abdali Tower,         |   |
| Abdali Road                            |   |
| Tel: (92-61) 4512003, 4571183          |   |

IGI Finex Securities Limited Research Analyst(s)

Research Identity Number: BRP009

© Copyright 2024 IGI Finex Securities Limited