

Tuesday, 27 April 2021

## Oil & Gas - Exploration Companies

# Pakistan Oilfields Limited (POL)

# Lower production and exchange losses drag 3QFY21 EPS down by 46%y/y to PKR 10.31

- Pakistan Oilfields Limited (POL) announced its financial results for 3QFY21 with earnings clocking in at PKR 2.93bn (EPS: PKR 10.31) as compared to PKR 5.38bn (EPS: PKR 18.95) in the same period last year, down by 46% Y/y. On sequential basis, earnings are down by 3%q/q. This bring total profitability for 9MFY21 to PKR 9.58bn (EPS PKR 33.74) down by 31% y/y.
- We attribute this decline in earnings during 3QFY21 to a) lower oil and gas production, b) exchange losses incurred due to PKR appreciation and, c) higher effective tax rate. On sequential basis earnings dropped on account of PKR appreciation and lower production despite incline in oil prices.
- Net revenues declined by 11% y/y to PKR 9.53bn during 3QFY21, likely on the back of lower oil/gas production despite higher oil prices.
- **Exploration expense** dropped by 80% y/y to PKR 0.07bn during 3QFY21 compared to PKR 0.36bn in the corresponding period last year likely owing to lower prospecting expense and no dry well expense incurred.
- The Company reported **other loss** of PKR 0.37bn during 3QFY21 compared to other income of PKR 2.52bn likely owing to lower interest income on bank deposits and higher exchange losses in our view.
- Effective tax rate stood at 39.9% during 3QFY21 against 19.6% (2QFY21: 39.0%) in the similar period last year bringing total effective tax rate to 35.5% for 9MFY21 compared to 25.2% in the same period last year.

| Exhibit: POL Financial Highlights                                  |        |        |      |        |      |        |                 |      |
|--|--------|--------|------|--------|------|--------|-----------------|------|
| PKRmn  | 3QFY21 | 3QFY20 | YoY  | 2QFY21 | QoQ  | 9MFY21 | 9MFY20          | YoY  |
| Net Sales  | 9,531  | 10,737 | -11% | 8,843  | 8%   | 27,663 | 32,450          | -15% |
| Operating Costs  | 2,438  | 2,660  | -8%  | 2,150  | 13%  | 6,939  | 7,709           | -10% |
| Royalty  | 987    | 1,080  | -9%  | 934    | 6%   | 2,919  | 3,420           | -15% |
| Amortization of D&D Cost   | 577    | 653    | -12% | 678    | -15% | 1,818  | 1,899           | -4%  |
| Gross Profit   | 5,462  | 6,267  | -13% | 5,011  | 9%   | 15,778 | 19,199          | -18% |
| Exploration Costs  | 72     | 362    | -80% | 34     | 114% | 181    | 1,152           | -84% |
| Finance Cost   | (320)  | 1,240  | n/m  | (188)  | n/m  | (422)  | 1,688           | n/m  |
| Other Income   | (372)  | 2,523  | n/m  | 242    | n/m  | 173    | 3,698           | -95% |
| PBT  | 4,867  | 6,690  | -27% | 4,955  | -2%  | 14,856 | 18,643          | -20% |
| PAT  | 2,927  | 5,379  | -46% | 3,021  | -3%  | 9,576  | 13,947          | -31% |
| EPS (PKR)  | 10.31  | 18.95  |      | 10.64  |      | 33.74  | 49.13           |      |
| DPS (PKR)  | -      | -      |      | 20.00  |      | 20.00  | 20.00           |      |
| Source: IGI Research and Company Financials No of Shares: 283.86mr |        |        |      |        |      |        | 83.86 <i>mn</i> |      |

Analyst Abdullah Farhan <u>Abdullah.Farhan@igi.com.pk</u> Tel: (+92-21) 111-234-234 Ext.: 912





# **Important Disclaimer and Disclosures**

**Research Analyst(s) Certification:** The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

**Disclaimer:** The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to subject company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

**Rating system:** IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

| Recommendation | Rating System  |
|----------------|--|
| Buy            | If target price on aforementioned security(ies) is more than 10%, from its last closing price(s)           |
| Hold           | If target price on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s) |
| Sell           | If target price on aforementioned security(ies) is less than -10%, from its last closing price(s)          |

**Risk:** Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

**Basic Definitions and Terminologies used: Target Price**: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, **Market Cap.:** Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. **EPS:** Earnings per Share. **DPS:** Dividend per Share. **ROE:** Return on equity is the amount of net income returned as a percentage of shareholders' equity. **P/E:** Price to Earnings ratio of a company's share price to its per-share earnings. **P/B:** Price to Book ratio used to compare a stock's market value to its book value. **DY:** The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited **Research Analyst(s)** Research Identity Number: BRP009 © Copyright 2021 IGI Finex Securities Limited





# **Contact Details**

## **Research Team**

Saad Khan Abdullah Farhan Shumail Rauf Areesha Ishrat Bharat Kishore

## **Equity Sales**

Faisal Jawed Khan Zaeem Haider Khan Muhammad Naveed Irfan Ali Asif Saleem Mehtab Ali Head of Research Senior Analyst Research Analyst Trainee Analyst Database Officer

Head of Equities Regional Head (North) Regional Manager (Islamabad & Upper North) Regional Manager (Faisalabad) Branch Manager (RY Khan) Branch Manager (Multan) Tel: (+92-21) 111-234-234 Ext: 810 Tel: (+92-21) 111-234-234 Ext: 912 Tel: (+92-21) 111-234-234 Ext: 957 Tel: (+92-21) 111-234-234 Ext: 810 Tel: (+92-21) 111-234-234 Ext: 974

Tel: (+92-21) 35301779 Tel: (+92-42) 38303559-68 Tel: (+92-51) 2604861-62 Tel: (+92-41) 2540843-45 Tel: (+92-61) 5871652-56 Tel: (+92-61) 4512003 saad.khan@igi.com.pk abdullah.farhan@igi.com.pk shumail.rauf@igi.com.pk areesha.ishrat@igi.com.pk bharat.kishore@igi.com.pk

faisal.jawed@igi.com.pk zaeem.haider@igi.com.pk muhammad.naveed@igi.com.pk irfan.ali@igi.com.pk asif.saleem@igi.com.pk mahtab.ali@igi.com.pk

#### **IGI Finex Securities Limited**

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited

### **Head Office**

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780 Website: www.igisecurities.com.pk

### Stock Exchange Office

Room # 134, 3rd Floor, Stock Exchange Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2 Fax: (+92-21) 32429607 Lahore Office Shop # G-009, Ground Floor, Packages Mall Tel: (+92-42) 38303560-69 Fax: (+92-42) 38303559

Faisalabad Office Room #: 515-516, 5th Floor, State Life Building, 2- Liaqat Road Tel: (+92-41) 2540843-45 Fax: (+92-41) 2540815

Multan Office Mezzanine Floor, Abdali Tower, Abdali Road Tel: (92-61) 4512003, 4571183

# Islamabad Office

Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza, Block- B, Jinnah Avenue, Blue Area Tel: (+92-51) 2604861-2, 2604864, 2273439 Fax: (+92-51) 2273861

> Rahim Yar Khan Office Plot # 12, Basement of Khalid Market, Model Town, Town Hall Road Tel: (+92-68) 5871652-3 Fax: (+92-68) 5871651

IGI Finex Securities Limited **Research Analyst(s)** Research Identity Number: BRP009 © Copyright 2021 IGI Finex Securities Limited

