Flash Note

Thursday, 29 July 2021



Commercial Banks

Habib Bank Limited (HBL)

Revenue gaining momentum, 2q eps clocks in at PKR 6.5 taking 1h21 eps growth to +19%y/y; Cash dividend PKR 1.75/share (1q PKR 1.75/share)

- On consolidated basis, Habib Bank Limited (HBL) posted earnings of PKR 9.5bn or PKR 6.5/share, taking 1h21 total profitability to PKR 18.0bn or PKR 12.3/share up by +19% y/y. On a quarterly basis profitability is up by +11%q/q.
- Bank announced an interim cash dividend of PKR 1.75/share along with interim cash dividend of PKR 1.75/share previous qtr. taking total payout so far to PKR 3.5/share.
- For the 2q period, bank's total revenue increased by a +3% y/y to PKR 41.8bn led by a +14% increase in non-interest income to PKR 9.4bn and a flattish growth in interest income to the tune of PKR 32.4bn. Fee income reported at PKR 5.9bn (down by +1%y/y) and treasury income rose to PKR 2.5bn (up by 23%y/y). Bank's operating expenses are down by 4%y/y to PKR 23.3bn, taking its C/I 56% (60% in previous qtr.). Bank's pre-provisioning profit increased to PKR 18.5bn compared to PKR 16.4bn in previous qtr. Provisioning charge during the period came lower at PKR 1.8bn compared to previous qtr of PKR 1.9 and PKR 4.8bn last year same qtr.

Exhibit: Habib Bank Limited (HBL) Financial highlights								
Period end (Dec) - PKRbn	2q/21	1q/21	2020	4q/20	3q/20	2q/20	1q/20	2019
Interest Income	32.4	32.5	130.1	31.3	35.7	35.1	28.0	101.3
Fee Income	5.9	5.9	18.8	5.4	4.5	4.2	4.7	20.4
Treasury Income	2.5	2.1	7.4	(8.0)	1.6	5.7	8.0	(0.6)
Non-Interest Income	9.4	8.2	29.5	5.5	7.4	10.9	5.8	24.2
Total Revenue	41.8	40.7	159.6	36.8	43.1	45.9	33.8	125.5
Operating Expenses	(23.3)	(24.3)	(95.4)	(24.0)	(23.0)	(22.4)	(26.0)	(93.3)
Cost-To-Income Ratio	56%	60%	60%	65%	53%	49%	77%	74%
PPOP	18.5	16.4	64.2	12.8	20.1	23.5	7.8	32.2
Provisioning Charge	(1.8)	(1.9)	(12.2)	(3.7)	(3.0)	(4.8)	(0.6)	(3.3)
Profit After Tax	9.5	8.6	29.8	4.6	10.1	11.1	4.1	15.3
PAT Growth YoY	-15%	108%	95%	-32%	106%	1378%	29%	27%
EPS	6.46	5.84	20.34	3.11	6.87	7.55	2.80	10.45
DPS	1.75	1.75	4.25	3.00	-	-	1.25	5.00

Source: PSX, IGI Research No. of shares: 1466.9mn

Analyst Saad Khan

Saad.khan@igi.com.pk

Tel: (+92-21) 111-234-234 Ext.: 810





Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to subject company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System
Buy	If target price on aforementioned security(ies) is more than 10%, from its last closing price(s)
Hold	If target price on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s)
Sell	If target price on aforementioned security(ies) is less than -10%, from its last closing price(s)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited

Research Analyst(s)

Research Identity Number: BRP009 © Copyright 2021 IGI Finex Securities Limited





Contact Details

Research Team

Saad Khan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 810	saad.khan@igi.com.pk
Abdullah Farhan	Senior Analyst	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Shumail Rauf	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 957	shumail.rauf@igi.com.pk
Areesha Ishrat	Trainee Analyst	Tel: (+92-21) 111-234-234 Ext: 810	areesha.ishrat@igi.com.pk
Bharat Kishore	Database Officer	Tel: (+92-21) 111-234-234 Ext: 974	bharat.kishore@igi.com.pk

Equity Sales

— 1 ,			
Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 38303559-68	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Syeda Mahrukh Hameed	Branch Manager (Lahore)	Tel: (+92-42) 38303564	mahrukh.hameed@igi.com.pk
Irfan Ali	Equity Sales (Faisalabad)	Tel: (+92-41) 2540843-45	irfan.ali@igi.com.pk
Zaid Farook	Branch Manager (Stock Exchange) Karachi	Tel: (+92-21) 32462651-52	zaid.farook@igi.com.pk
Asif Saleem	Equity Sales (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Equity Sales (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk

Abdali Road Tel: (92-61) 4512003, 4571183

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234

Fax: (+92-21) 35309169, 35301780 Website: www.igisecurities.com.pk

Stock Exchange Office

Room # 134, 3rd Floor, Stock Exchange Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2

Fax: (+92-21) 32429607

Lahore Office	Islamabad Office
Shop # G-009, Ground Floor,	Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,
Packages Mall	Block- B, Jinnah Avenue, Blue Area
Tel: (+92-42) 38303560-69	Tel: (+92-51) 2604861-2, 2604864, 2273439
Fax: (+92-42) 38303559	Fax: (+92-51) 2273861
Faisalabad Office	Rahim Yar Khan Office
Room #: 515-516, 5th Floor, State Life	Plot # 12, Basement of Khalid Market,
Building, 2- Liaqat Road	Model Town, Town Hall Road
Tel: (+92-41) 2540843-45	Tel: (+92-68) 5871652-3
Fax: (+92-41) 2540815	Fax: (+92-68) 5871651
Multan Office	
Mezzanine Floor, Abdali Tower,	

IGI Finex Securities Limited

 $Research\ Analyst(s)$

Research Identity Number: BRP009 © Copyright 2021 IGI Finex Securities Limited

