# **Flash Note**

Monday, 21 January 2019



# Cements

# **Attock Cement Company Limited (ACPL)**

Higher exports sales drive topline, while higher input cost kept gross margins at bay; earnings down 28% to PKR 2.87/share

- Attock Cement Company Limited (ACPL) reported 2QFY19 earnings of PKR 2.87/share (down by28%q/q), taking 1HFY19 to 5.94/share, down by 29%.
- Net sales registered a healthy +24%y/y growth thanks to better retention prices and healthy exports volume. However, gross profits came off by 20%y/y owing to rising input cost, denting its gross profit margins to 21% from previous 35%.

#### Exhibit:

## **ACPL Result Highlights**

Period end (JUN) - PKRmn	<b>2QFY19</b>	<b>2QFY18</b>	YoY	1QFY18	QoQ	1HFY19	1HFY18	YoY
Net Sales	4,954.2	3,979.3	24%	5,680.0	-13%	10,634.2	7,569.7	40%
Gross Profit	1,051.2	1,388.5	-24%	1,197.1	-12%	2,248.3	2,605.1	-14%
Sell. / Dist. & Admin	401.8	335.6	20%	599.7	-33%	1,001.5	727.7	38%
Non-Operating Income	73.2	16.7	339%	61.3	19%	134.5	27.6	5.62x
EBIT	686.6	1,012.8	-32%	633.7	8%	1,320.3	1,813.3	-27%
Financial Charges	177.9	67.7	163%	122.7	45%	300.5	78.3	11.62x
Pre-tax Profits	508.7	945.1	-46%	511.0	0%	1,019.7	1,735.0	-41%
Taxation	115.0	397.1	-71%	88.0	31%	203.0	582.1	-65%
Profit after Tax	393.7	548.0	-28%	423.0	-7%	816.8	1,152.9	-29%
EPS (PKR)	2.87	3.99		3.08		5.94	8.39	
DPS (PKR)	-	-		-		-	-	
Key Ratios								
Gross Margin (%)	21.2	34.9		21.1		21.1	34.4	
Net Margin (%)	7.9	13.8		7.4		7.7	15.2	
Effective Tax Rate (%)	22.6	42.0		17.2		19.9	33.6	

Source: Company Accounts, IGI Research No. of Shares: 137mn

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