Flash Note

Friday, 07 September 2018



Oil & Gas - Exploration Companies

Oil & Gas Development Company Limited (OGDC)

Higher oil prices and weaker PKR lifts 4QFY18 EPS up by +35%YoY to PKR 5.10; DPS PKR 2.50

- Oil & Gas Development Company Limited (OGDC) announced its financial results for 4QFY18 with earnings clocking in at PKR 21.92bn (EPS PKR 5.10) as compared to PKR 16.21bn (EPS PKR 3.77) in the same period last year, up +35%YoY. The company announced cash dividend of PKR 2.5/share bring total cash payout to PKR 10.0/share. This brings FY18 earnings to PKR 78.74bn (EPS: PKR 18.31) up by +23%YoY compared to PKR 63.80bn (EPS: PKR 14.83) in the similar period last year.
- We attribute this substantial growth in earnings during 4QFY18 to rise in oil prices and PKR depreciation leading to higher oil/gas revenues.
- Net Revenues increased by +27%YoY to PKR 57.62bn during 4QFY18, likely on the back of higher oil prices and weaker PKR against greenback. This brings total FY18 revenues to PKR 205.34bn up by +19%YoY.
- Operating costs increased by +19%YoY to PKR 15.97bn during 4QFY18 as against PKR 13.42bn in the same period last year bringing total operating cost for FY18 to PKR 60.21bn, up by +6%YoY.
- Exploration expense inclined by +73%YoY to PKR 5.01bn during 4QFY18 compared to PKR 2.89bn in the corresponding period last year likely owing to higher dry well costs. However, in our view the Company did not book any dry well cost pertaining to Urs and Surqamar which were suspended during the quarter. This brings total exploration cost to PKR 16.19bn in FY18 up by +22%YoY owing to 11 dry wells booked during FY18 as against 4 wells last year.
- Other income augmented by 38%YoY to PKR 4.75bn during 4QFY18 likely due to exchange gains despite absence of PIB income, keeping total other income for FY18 flattish at PKR 16.01bn.
- Effective tax rate dropped by 167bps to 32.5% during 4QFY18 compared to 34.2% reported in the corresponding period last year, bringing total effective tax rate for FY18 to 30.1% (FY17: 28.4%).

Exhibit:

OGDC Financial Highlights

PKRmn	4QFY18	4QFY17	YoY	3QFY18	QoQ	FY18	FY17	YoY
Net Sales	57,623	45,200	27%	51,752	11%	205,335	171,829	19%
Royalty	6,329	4,758	33%	5,680	11%	21,971	18,519	19%
Operating Expenses	15,972	13,417	19%	15,961	0%	60,213	56,585	6%
Gross Profit	34,922	26,605	31%	29,674	18%	121,480	95,004	28%
Other Income	4,748	3,450	38%	4,593	3%	16,008	16,020	0%
Exploration and Prospecting	5,006	2,888	73%	3,819	31%	16,190	13,269	22%
Finance Cost	444	279	5 9 %	439	1%	1,730	1,515	14%
WPP Fund	1,709	1,296	32%	1,481	15%	5,928	4,691	26%
PBT	32,462	24,618	32%	28,136	15%	112,627	89,137	26%
PAT	21,915	16,209	35%	20,150	9%	78,736	63,803	23%
EPS (PKR)	5.10	3.77		4.68		18.31	14.83	
DPS (PKR)	2.50	2.00		2.75		10.00	6.00	
Source: IGI Research and Company Financials						No Shares: 4,300.9mn		

Analyst Abdullah Farhan abdullah.farhan@igi.com.pk Tel: (+92-21) 111-234-234 Ext.: 912

> A Packages Group Company lama www.jamapunji.pk

Part of IGI Financial Services





Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System
Buy	If target price on aforementioned security(ies) is more than 10%, from its last closing price(s)
Hold	If target price on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s)
Sell	If target price on aforementioned security(ies) is less than -10%, from its last closing price(s)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share. CY/FY: Calendar/Fiscal/Financial Year. YoY/ QoQ/ MoM: Year-on-Year, Quarter-on-Quarter, Month-on-Month. Th /Mn /Bn /Tr: Thousands/Million/Trillion.

IGI Finex Securities Limited **Research Analyst(s)** Research Identity Number: BRP009 © Copyright 2018 IGI Finex Securities Limited







Contact Details

Research Team

Saad Khan Abdullah Farhan Suleman Ashraf Muhammad Saad Umesh Solanki Head of Research Senior Analyst Research Analyst Research Analyst Database Manager Tel: (+92-21) 111-234-234 Ext: 810 Tel: (+92-21) 111-234-234 Ext: 912 Tel: (+92-21) 111-234-234 Ext: 957 Tel: (+92-21) 111-234-234 Ext: 816 Tel: (+92-21) 111-234-234 Ext: 974 saad.khan@igi.com.pk abdullah.farhan@igi.com.pk suleman.ashraf@igi.com.pk muhammad.saad@igi.com.pk umesh.solanki@igi.com.pk

Equity Sales

Faisal Jawed Khan Head of Equities Zaeem Haider Khan Regional Head (North) Muhammad Naveed Regional Manager (Islamabad & Upper North) Irfan Ali Regional Manager (Faisalabad) Asif Saleem Branch Manager (RY Khan) Mehtab Ali Branch Manager (Multan) Zeeshan Kavani Branch Manager (Abbottabad) Ihsan Mohammad Branch Manager (Peshawar)

Tel: (+92-21) 35301779 Tel: (+92-42) 35777863-70 Tel: (+92-51) 2604861-62 Tel: (+92-41) 2540843-45 Tel: (+92-68) 5871652-56 Tel: (+92-61) 4512003 Tel: (+92-992) 408243-44 Tel: (92-91) 5253035 faisal.jawed@igi.com.pk zaeem.haider@igi.com.pk muhammad.naveed@igi.com.pk irfan.ali@igi.com.pk asif.saleem@igi.com.pk mahtab.ali@igi.com.pk zeeshan.kayani@igi.com.pk ihsan.mohammad@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780 Website: www.igisecurities.com.pk

Stock Exchange Office

Room # 719, 7th Floor, PSX Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2 Fax: (+92-21) 32429607 5-F.C.C. Ground Floor, Syed Maratib Ali Road, Gulberg II Tel: (+92-42) 35777863-70, 35876075-76 Fax: (+92-42) 35763542

Lahore Office

Faisalabad Office Room #: 515-516, 5th Floor, State Life Building, 2- Liaqat Road Tel: (+92-41) 2540843-45 Fax: (+92-41) 2540815

Multan Office Mezzanine Floor, Abdali Tower, Abdali Road Tel: (92-992) 408243 - 44

Peshawar Office 2nd Floor, The Mall Tower, 35 The Mall Peshawar Cantt. Tel: (92-91) 5253035, 5278448

Islamabad Office

Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza, Block- B, Jinnah Avenue, Blue Area Tel: (+92-51) 2604861-2, 2604864, 2273439 Fax: (+92-51) 2273861

Rahim Yar Khan Office Plot # 12, Basement of Khalid Market, Model Town, Town Hall Road Tel: (+92-68) 5871653-6, 5871652 Fax: (+92-68) 5871651

Abbottabad Office Ground Floor, Al Fatah Shopping Center, Opp. Radio Station, Mansehra Road Tel: (+92-99) 2408243 - 44

Sialkot Office Suite No. 10 & 11, 1st Floor, Soni Square, Mubarik Pura

Tel: (+92-52) 3258437, 3258762

IGI Finex Securities Limited Research Identity Number: BRP009 © Copyright 2018 IGI Finex Securities Limited





Part of IGI Financial Services