Flash Note

Friday, 26 October 2018



Power Generation and Distribution Companies

The Hub Power Company Limited (HUBC)

Weak PKR lifts 1QFY19 EPS up by +24%YoY to PKR 2.56; No dividend announced

- The Hub Power Company Limited (HUBC) announced financial results for 1QFY19 with consolidated earnings clocking in at PKR 2.96bn (EPS PKR 2.56) up by +24%YoY compared to PKR 2.38bn (EPS PKR 2.06) in the same period last year. The company did not announced any cash dividend which comes as a surprise.
- We attribute this growth in earnings during 1QFY19 on the back of +17%YoY depreciation of PKR against USD.
- Net Revenues dropped by 34%YoY to PKR 17.95bn, likely on the back of lower generation from Hub plant.
- Finance costs leaped up by +30%YoY to PKR 1.32bn during 1QFY19 compared to PKR 1.02bn in the corresponding period last year likely owing to higher interest cost on inflated short term borrowings.
- Effective tax rate stood at 2.1% during 1QFY19 compared to 4.6% reported in the corresponding period last year.

Exhibit:

Financial Highlights (Consolidated)

PKR mn	1QFY19	1QFY18	YoY	4QFY18	QoQ
Turnover	17,946	27,340	-34%	26,213	-32%
Operating Costs	13,108	23,162	-43%	21,325	-39%
Gross Profit	4,838	4,178	16%	4,889	-1%
General & Admin expenses	314	438	-28%	412	-24%
Other Income	51	34	51%	98	-48%
Financing Cost	1,322	1,017	30%	1,185	12%
PBT	3,191	2,671	19%	3,246	-2%
PAT	3,124	2,549	23%	3,022	3%
PAT - Attributable to HUBC	2,960	2,384	24%	2,779	7%
EPS (PKR)	2.56	2.06		2.40	
DPS (PKR)	-	1.50		2.20	

Source: Company Financials & IGI Research No of Shares: 1,157.15 mn

Analyst Abdullah Farhan

abdullah.farhan@igi.com.pk

Tel: (+92-21) 111-234-234 Ext.: 912



www.jamapunji.pk





Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System
Buy	If target price on aforementioned security(ies) is more than 10%, from its last closing price(s)
Hold	If target price on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s)
Sell	If target price on aforementioned security(ies) is less than -10%, from its last closing price(s)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share. CY/FY: Calendar/Fiscal/Financial Year. YoY/ QoQ/ MoM: Year-on-Year, Quarter-on-Quarter, Month-on-Month. Th /Mn /Bn /Tr: Thousands/Million/Billion/Trillion.





Research Identity Number: BRP009 © Copyright 2018 IGI Finex Securities Limited





Contact Details

Research Team

Saad Khan Head of Research Tel: (+92-21) 111-234-234 Ext: 810 saad.khan@igi.com.pk Abdullah Farhan Senior Analyst Tel: (+92-21) 111-234-234 Ext: 912 abdullah.farhan@igi.com.pk Suleman Ashraf Research Analyst Tel: (+92-21) 111-234-234 Ext: 957 suleman.ashraf@igi.com.pk Muhammad Saad Research Analyst Tel: (+92-21) 111-234-234 Ext: 816 muhammad.saad@igi.com.pk Umesh Solanki Database Manager Tel: (+92-21) 111-234-234 Ext: 974 umesh.solanki@igi.com.pk

Equity Sales

Faisal Jawed Khan Head of Equities Tel: (+92-21) 35301779 faisal.jawed@igi.com.pk Zaeem Haider Khan Regional Head (North) Tel: (+92-42) 35777863-70 zaeem.haider@igi.com.pk Muhammad Naveed Regional Manager (Islamabad & Upper North) muhammad.naveed@igi.com.pk Tel: (+92-51) 2604861-62 Irfan Ali Regional Manager (Faisalabad) Tel: (+92-41) 2540843-45 irfan.ali@igi.com.pk Asif Saleem Branch Manager (RY Khan) Tel: (+92-68) 5871652-56 asif.saleem@igi.com.pk Mehtab Ali Branch Manager (Multan) Tel: (+92-61) 4512003 mahtab.ali@igi.com.pk Zeeshan Kayani Branch Manager (Abbottabad) Tel: (+92-992) 408243-44 zeeshan.kayani@igi.com.pk Ihsan Mohammad Branch Manager (Peshawar) ihsan.mohammad@igi.com.pk Tel: (92-91) 5253035

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780

Stock Exchange Office

Room # 134, 3rd Floor, PSX Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2, Fax: (+92-21) 32429607

Website: www.igisecurities.com.pk

Lahore Office

Shop # G-009, Ground Floor, Packages Mall Tel: (+92-42) 35777863-70, 35876075-76 Fax: (+92-42) 35763542

Faisalabad Office

Room #: 515-516, 5th Floor, State Life Building, 2- Liaqat Road Tel: (+92-41) 2540843-45 Fax: (+92-41) 2540815

Multan Office

Mezzanine Floor, Abdali Tower, Abdali Road Tel: (92-992) 408243 - 44

Peshawar Office

2nd Floor, The Mall Tower, 35 The Mall Peshawar Cantt. Tel: (92-91) 5253035, 5278448

Islamabad Office

Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza, Block- B, Jinnah Avenue, Blue Area Tel: (+92-51) 2604861-2, 2604864, 2273439 Fax: (+92-51) 2273861

Rahim Yar Khan Office

Plot # 12, Basement of Khalid Market, Model Town, Town Hall Road Tel: (+92-68) 5871653-6, 5871652 Fax: (+92-68) 5871651

Abbottabad Office

Ground Floor, Al Fatah Shoppinig Center, Opp. Radio Station, Mansehra Road Tel: (+92-99) 2408243 - 44

Sialkot Office

Suite No. 10 & 11, 1st Floor, Soni Square, Mubarik Pura Tel: (+92-52) 3258437, 3258762

IGI Finex Securities Limited

Research Analyst(s)

Research Identity Number: BRP009 © Copyright 2018 IGI Finex Securities Limited



