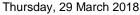
Flash Note





Power Generation and Distribution Companies

KAPCO: Arbitration proceedings commence for liquidated damages imposed by WAPDA and CPPA-G

- Kot Addu Power Company Limited (KAPCO) in its notice through Pakistan Stock Exchange Limited (PSX) has notified that the company has commenced arbitration proceedings on 29th Mar-18 against Water and Power Development Authority (WAPDA) and Central Power Purchasing Agency Guarantee Limited (CPPA-G) for wrongfully imposing liquidated damages for the years ended 30th Jun-09 up until 30th Dec-17.
- The amount of liquidated damages as disclosed by the management of the Company amounts to PKR 27.73bn (most likely after taking in to account the forced outages allowed under the Power Purchase Agreement) which relates to short supply of electricity by the Company due to non-availability of fuel.
- The management of KAPCO based on the legal advice taken, believes that there are adequate grounds to defend the claim as short supply of electricity occurred was due to non-payment of dues on time by WAPDA which led to inability of the Company to make timely payments to its fuel supplier (Pakistan State Oil Company Limited).
- KAPCO's management further stated that it has the right to claim back the amount of PKR 2.45bn (after tax EPS impact of PKR 1.95) which consists of net losses incurred as a result of non-payment of dues by WAPDA which were not completely covered by the late payment interest charges collected by KAPCO.
- We have a **'HOLD'** call on KAPCO with our Dec-18 target price of PKR 72.5/share, offering +11.5% upside from its last close. The company offers a healthy dividend yield of 15%.





Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

Recommendation	Rating System
Buy	If target price on aforementioned security(ies) is more than 10%, from its last closing price(s)
Hold	If target price on aforementioned security(ies) is in between -10% and 10%, from its last closing price(s)
Sell	If target price on aforementioned security(ies) is less than -10%, from its last closing price(s)

Time Horizon: Dec - 2018

Valuation Methodology: The analyst(s) has used following valuation methodology to arrive at the target price of the said security (ies):

DDM (Dividend Discount Model)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, credit risks, political and geopolitical risks. The performance of company(ies) covered herein mightunfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security(ies)/company(ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment. **Market Cap::** Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. **ROE:** Return on equity is the amount of net income returned as a percentage of shareholders' equity. **P/E:** Price to Earnings ratio of a company's share price to its per-share earnings. **P/B:** Price to Book ratio used to compare a stock's market value to its book value. **DY:** The dividend yield is dividend per share, divided by the price per share.

IGI Finex Securities Limited **Research Analyst(s)** Research Identity Number: BRP009 © Copyright 2017 IGI Finex Securities Limited







Contact Details

Research Team

Saad Khan Abdullah Farhan Syed Daniyal Adil Suleman Ashraf Muhammad Saad Umesh Solanki

Head of Research Senior Analyst **Research Analyst Research Analyst Research Analyst** Database Manager

Tel: (+92-21) 111-234-234 Ext: 810 Tel: (+92-21) 111-234-234 Ext: 912 Tel: (+92-21) 111-234-234 Ext: 973 Tel: (+92-21) 111-234-234 Ext: 957 Tel: (+92-21) 111-234-234 Ext: 816 Tel: (+92-21) 111-234-234 Ext: 974 saad.khan@igi.com.pk abdullah.farhan@igi.com.pk daniyal.adil@igi.com.pk suleman.ashraf@igi.com.pk muhammad.saad@igi.com.pk umesh.solanki@igi.com.pk

Equity Sales

Faisal Jawed Khan Zaeem Haider Khan Muhammad Naveed Ejaz Rana Asif Saleem Mehtab Ali Zeeshan Kayani Ihsan Mohammad

Head of Equities Regional Head (North) Regional Manager (Islamabad & Upper North) Regional Manager (Faisalabad) Branch Manager (RY Khan) Branch Manager (Multan) Branch Manager (Abbottabad) Branch Manager (Peshawar)

Tel: (+92-21) 35301779 Tel: (+92-42) 35777863-70 Tel: (+92-51) 2604861-62 Tel: (+92-41) 2540843-45 Tel: (+92-68) 5871652-56 Tel: (+92-61) 4512003 Tel: (+92-992) 408243-44 Tel: (92-91) 5253035

faisal.jawed@igi.com.pk zaeem.haider@igi.com.pk muhammad.naveed@igi.com.pk ejaz.rana@igi.com.pk asif.saleem@igi.com.pk mahtab.ali@igi.com.pk zeeshan.kayani@igi.com.pk ihsan.mohammad@igi.com.pk

IGI Finex Securities Limited

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited

Head Office

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780 Website: www.igisecurities.com.pk Stock Exchange Office Room # 719, 7th Floor, PSX Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2 , Fax: (+92-21) 32429607

Lahore Office

5-F.C.C. Ground Floor, Syed Maratib Ali Road,	Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,
Gulberg II, Lahore	Block- B, Jinnah Avenue, Blue Area, Islamabad
Tel: (+92-42) 35777863-70, 35876075-76	Tel: (+92-51) 2604861-2, 2604864, 2273439
Fax: (+92-42) 35763542	Fax: (+92-51) 2273861
Faisalabad Office	Rahim Yar Khan Office
Room #: 515-516, 5th Floor, State Life	Plot # 12, Basement of Khalid Market,
Building, 2- Liaqat Road, Faisalabad	Model Town, Town Hall Road, Rahim Yar Khan
Tel: (+92-41) 2540843-45	Tel: (+92-68) 5871653-6, 5871652
Fax: (+92-41) 2540815	Fax: (+92-68) 5871651
Multan Office	Abbottabad Office
Multan Office Mezzanine Floor, Abdali Tower,	Ground Floor, Al Fatah Shoppinig Center , Opp. Rad
Mezzanine Floor, Abdali Tower,	Ground Floor, Al Fatah Shoppinig Center , Opp. Rad
Mezzanine Floor, Abdali Tower, Abdali Road, Multan	Ground Floor, Al Fatah Shoppinig Center , Opp. Rad Station, Mansehra Road, Abbottabad
Mezzanine Floor, Abdali Tower, Abdali Road, Multan Tel: (92-992) 408243 - 44	Ground Floor, Al Fatah Shoppinig Center , Opp. Rad Station, Mansehra Road, Abbottabad Tel: (+92-99) 2408243 - 44
Mezzanine Floor, Abdali Tower, Abdali Road, Multan Tel: (92-992) 408243 - 44 Peshawar Office	Ground Floor, Al Fatah Shoppinig Center , Opp. Rad Station, Mansehra Road, Abbottabad Tel: (+92-99) 2408243 - 44 Sialkot Office
Mezzanine Floor, Abdali Tower, Abdali Road, Multan Tel: (92-992) 408243 - 44 Peshawar Office 2nd Floor, The Mall Tower,	Ground Floor, Al Fatah Shoppinig Center , Opp. Rad Station, Mansehra Road, Abbottabad Tel: (+92-99) 2408243 - 44 Sialkot Office Suite No. 10 & 11, 1st Floor, Soni Square,

Islamabad Office

Part of IGI Financial Services



A Packages Group Company