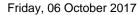
# **Investor Kit**



Top News



Prime Minister Shahid Khaqan Abbasi has
meeting of the Economic Coordination Con
the cabinet on Friday to approve Rs39 hilli

called a mmittee (ECC) of llion sovereian guarantees for a coal pow er project, increase commissions for petroleum dealers and companies and settle tax disputes between power distribution companies and tax authorities amounting to more than Rs80bn.

https://www.dawn.com/news/1361966/economiccoordination-committee-to-consider-deregulating-dieselprice-today

Pioneer Cement Company Limited signed an agreement to acquire 100 percent stakes of Galadari Cement to increase production in the wake growing local demand. https://www.thenews.com.pk/print/234781-Pioneer-toacquire-Galadari-Cement

Government disbursed Rs41 billion to settle the claims of tax refunds during the first quarter of the current fiscal year, which was more than double the disbursal in the corresponding period a year earlier, finance minister said on Thursday. https://www.thenews.com.pk/print/234779-Govt-clears-sales-tax-refunds-of-Rs41-billion-in-July-

The country's total liquid foreign reserves fell \$ 288 million during last week due to external debt servicing. According to State Bank of Pakistan's weekly foreign exchange reserve report issued on Thursday, with current decline, the country's totalled foreign reserves w ere reached below \$ 20 billion. Pakistan's total foreign exchange reserves stood at \$ 19.763 billion as on Sep 29, 2017 compared to \$ 20.052 billion as on Sep 22, 2017. http://fp.brecorder.com/2017/10/20171006223881/

Chinese Deputy Chief of Mission Zhoa Lijian has said that Pakistan was facing a crisis of loadshedding in 2014 and in a city like Islamabad, loadshedding was carried out for seven hours while in its rural area, it was about 10-12 hours, which has now been reduced to two hours. https://www.thenews.com.pk/print/234970-With-Chinesehelp-loadshedding-reduced-to-tw o-hours-aday-in-Pakistan

Cotton production up to Oct 1 recorded year-on-year growth of over 50 per cent, according to a report issued by the Pakistan Cotton Ginners Association (PCGA) on Thursday.

https://www.dawn.com/news/1361965/cotton-

Upcoming Events/BoD meetings

Company	Date	Time	Place	Agenda
Pow er Cement Limited	6-Oct	10:30	KHI	FY17
Pak. Telecom. Co. Ltd.	11-Oct	12:50	ISL	3QCY17
Askari Bank Limited	17-Oct	10:30	RWL	3QCY17
International Steels Ltd	17-Oct	10:30	KHI	1QFY18
Unilover Pokieton Food	22 Oct	2.00	ZUI	200V17

25-Oct 11:00 KHI

3QCY17

#### IGI Research

research@igi.com.pk

Pak, Int. Cont. Term. Ltd

UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234

IGI Finex Securities Limited

	KSE30	KSE100	KSE ALL
Close (Curr.)	20,554	40,468	29,162
Close (Prev.)	20,514	40,461	29,170
Chg	40	7	(8)
% Chg	0.2%	0.0%	0.0%
CYTD	-20.5%	-15.4%	-11.2%
FYTD	-15.2%	-13.1%	-10.3%
Volume (mn)		83	150
Value Trade (PKRmn)		7,111	8,272
Market Cap (USDbn)		68.4	80.7
Vol Leaders			
Scrip	Price	Chg	Vol
TRG	34.2	0.3	12.0

PSX Data

Scrip	Price	Chg	Vol
TRG	34.2	0.3	12.0
CWSM	10.9	(1.0)	7.5
BOP	9.1	0.0	7.5
WTL	3.3	(0.1)	7.2
SSGC	31.9	(1.3)	6.4
Ton Gainers			

•			
Scrip	Price	Chg	Chg %
ARM	22.5	1.0	4.7%
JSCL	22.7	1.0	4.6%
IBFL	71.0	2.9	4.3%
PAEL	72.9	2.5	3.5%
DGKC	140.0	4.4	3.3%
		•	

Top Losers			
Scrip	Price	Chg	Chg %
PICT	313.5	(16.5)	-5.0%
GHGL	62.0	(3.3)	-5.0%
CSAP	132.5	(6.4)	-4.6%
NATF	311.0	(14.2)	-4.4%
SSGC	31.9	(1.3)	-3.8%

Settled			
Scrip	Price	Vol	Settled
TRG	34.2	4.5	31.1%
BOP	9.1	4.1	43.7%
KEL	6.7	3.3	43.6%
CWSM	10.9	1.6	18.8%
WTL	3.3	3.5	49.0%

1	Regional			
	Exchange	Index	Chg %	CYTD
	BSE Sensex 30	31,592	-0.3%	18.6%
	SHANGHAI SE	3,349	0.3%	7.9%
	HangSeng	28,379	0.7%	29.0%
	PSEi	8,294	-0.6%	21.2%
	Taiw an Taiex	10,518	0.5%	13.7%
	Vietnam Index	805	-0.1%	21.1%
	Thai Stock Exh	1,691	0.2%	9.6%
	Jakarta Stock Exh	5,902	-0.8%	11.4%
_	Korea Stock Exh	2,394	0.9%	18.2%
ı	Market Multiples		•	

	,		
Market Multiples			
Exchange	P/E	P/B	DY
KSE100	9.00	1.56	6.0
SHANGHAI SE	14.67	1.85	2.0
HangSeng	13.01	1.38	3.4
PSEi	20.19	2.50	1.5
Taiw an Taiex	14.74	1.80	3.9
Vietnam Index	16.66	2.33	2.5
BSE Sensex 30	20.30	2.92	1.4

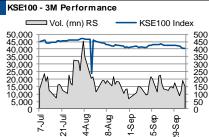
Portfolio	Buy	Sell	Net
FIPI			USDmn
5-Oct-17	13.7	(10.8)	2.89
MTD	43.0	(41.7)	1.2
CYTD	3,829.2	(4,250.0)	(420.8)
Foreign Ind.	0.0	(0.1)	(0.02)
Foreign Corp.	10.3	(7.9)	2.4
Overseas Pak	3.3	(2.8)	0.54
LIPI			USDmn
Individuals	73.18	(72.62)	0.56
Companies	3.07	(2.98)	0.09
Banks/DFls	4.90	(1.09)	3.80
NBFC	0.0	(1.6)	(1.57)
Mutual Fund	6.7	(10.7)	(4.00)
Other Org.	2.4	(1.0)	1.43
Broker Prop. Tr.	18.4	(19.6)	(1.19)
Insur. Comp.	2.7	(4.7)	(2.01)
Future	•	•	•

Scrip	Price	Chg	Vol
TRG-OCT	34.3	0.3	26.6
ISL-OCT	109.1	(2.6)	4.8
BOP-OCT	9.1	0.0	4.1
ATRL-OCT	366.3	(10.2)	3.8
PAEL-OCT	73.3	2.8	3.4
Fived Income			

PIBs	03-yr	05-yr	10-yr
Last	6.89%	7.56%	8.27%
Previous	6.89%	7.58%	8.28%
Change (bps)	-	(2.00)	(1.00)
KIBOR	03-m	06-m	12-m
Last	6.16%	6.17%	6.48%
Previous	6.16%	6.16%	6.48%
Change (bps)	-	1.00	-
USDPKR		Buy	Sell
Open Market		107.40	107.70
Inter bank		105.32	105.50

Commodities

Local	Current	Previous	Chg %
Cement(bag)	541.0	542.0	-0.18%
Urea (bag)	1,335.0	1,333.0	0.15%
FO (MT)	47,410.8	45,816.0	3.48%
Cotton	6,145.0	6,145.0	0.00%
International	Current	Previous	Chg %
WTI(bbl)	50.73	50.79	-0.12%
Brent (bbl)	56.96	57.00	-0.07%
Arab Light	54.88	54.43	0.83%
Coal(USD)	91.05	91.30	-0.27%
Gold(Oz)	1,268.41	1,268.22	0.01%







# **Contact Details**

#### **Research Team**

Saad Khan	Head of Research	Tel: (+92-21) 111-234-234 Ext: 810	saad.khan@igi.com.pk
Abdullah Farhan	Senior Analyst	Tel: (+92-21) 111-234-234 Ext: 912	abdullah.farhan@igi.com.pk
Syed Daniyal Adil	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 973	daniyal.adil@igi.com.pk
Suleman Ashraf	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 957	suleman.ashraf@igi.com.pk
Muhammad Saad	Research Analyst	Tel: (+92-21) 111-234-234 Ext: 973	muhammad.saad@igi.com.pk
Tanweer Kabeer	Research/Fund Select	Tel: (+92-21) 111-234-234 Ext: 966	tanweer.kabeer@igi.com.pk
Umesh Solanki	Database Manager	Tel: (+92-21) 111-234-234 Ext: 974	umesh.solanki@igi.com.pk

# **Equity Sales**

Faisal Jawed Khan	Head of Equities	Tel: (+92-21) 35301779	faisal.jawed@igi.com.pk
Zaeem Haider Khan	Regional Head (North)	Tel: (+92-42) 35777863-70	zaeem.haider@igi.com.pk
Muhammad Naveed	Regional Manager (Islamabad & Upper North)	Tel: (+92-51) 2604861-62	muhammad.naveed@igi.com.pk
Ejaz Rana	Regional Manager (Faisalabad)	Tel: (+92-41) 2540843-45	ejaz.rana@igi.com.pk
Asif Saleem	Branch Manager (RY Khan)	Tel: (+92-68) 5871652-56	asif.saleem@igi.com.pk
Mehtab Ali	Branch Manager (Multan)	Tel: (+92-61) 4512003	mahtab.ali@igi.com.pk
Zeeshan Kayani	Branch Manager (Abbottabad)	Tel: (+92-992) 408243-44	zeeshan.kayani@igi.com.pk
Ihsan Mohammad	Branch Manager (Peshawar)	Tel: (92-91) 5253035	ihsan.mohammad@igi.com.pk

# **IGI Finex Securities Limited**

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited |
Corporate member of Pakistan Mercantile Exchange Limited

### **Head Office**

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780 Website: www.igisecurities.com.pk

## **Stock Exchange Office**

Room # 719, 7th Floor, PSX Building, Stock Exchange Road, Karachi. Tel: (+92-21) 32429613-4, 32462651-2 , Fax: (+92-21) 32429607

Lahore Office	Islamabad Office
5-F.C.C. Ground Floor, Syed Maratib Ali Road,	Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza,
Gulberg II, Lahore	Block- B, Jinnah Avenue, Blue Area, Islamabad
Tel: (+92-42) 35777863-70, 35876075-76	Tel: (+92-51) 2604861-2, 2604864, 2273439
Fax: (+92-42) 35763542	Fax: (+92-51) 2273861
Faisalabad Office	Rahim Yar Khan Office
Room #: 515-516, 5th Floor, State Life	Plot # 12, Basement of Khalid Market,
Building, 2- Liaqat Road, Faisalabad	Model Town, Town Hall Road, Rahim Yar Khan
Tel: (+92-41) 2540843-45	Tel: (+92-68) 5871653-6, 5871652
Fax: (+92-41) 2540815	Fax: (+92-68) 5871651
Multan Office	Abbottabad Office
Mezzanine Floor, Abdali Tower,	Ground Floor, Al Fatah Shoppinig Center , Opp. Rad
Abdali Road, Multan	Station, Mansehra Road, Abbottabad
Tel: (92-992) 408243 - 44	Tel: (+92-99) 2408243 - 44
Peshawar Office	Sialkot Office
2nd Floor, The Mall Tower,	Suite No. 10 & 11, 1st Floor, Soni Square,
35 The Mall Peshawar Cantt.	Mubarik Pura, Sialkot.
Tel: (92-91) 5253035, 5278448	Tel: (+92-52) 3258437, 3258762



www.jamapunji.pk

