# **Flash Note**

Thursday, April 25, 2024



### Cement

### Maple Leaf Cement Factory Limited (MLCF)

**Earnings:** Maple Leaf Cement Factory Limited (MLCF) announced it 9MFY24 result. The Company reported unconsolidated earnings for 3QFY24 of PKR 1.1bn (PKR 1.05/share), down by -40% y/y, compared to earnings of PKR 1.9bn (PKR 1.75 @ 1073.3mn shares) in the same period last year. This brings total earnings for 9MFY24 to PKR 4.3bn (PKR 4.0/share), down by -40%y/y, compared to PKR 5.4bn (PKR 5.06 @ 1,073.3mn shares) in the corresponding period last year.

Dividend/Payout: The Company did not announced any cash dividend.

**Operating Performance:** During 3QFY24, company's net sales decreased by -6%y/y likely owing to lower dispatches. Moreover, gross profit margin increased to 28% compared to 27% in the same period last year likely owing to lower imported coal prices. Administrative, selling and distribution cost jumped by +51% y/y likely due to the axle load implementation and inflationary pressures. Finance cost augmented by +2.3xy/y likely owing to higher interest rates. The effective tax rate during 9MFY24 stood at 34% compared to 31% during the same period last year.

| Exhibit: Maple Leaf Cement Factory Limited (MLCF) Financial highlights |        |       |       |       |        |       |       |       |      |      |
|--|--------|-------|-------|-------|--------|-------|-------|-------|------|------|
|  |        |       |       |       |        |       |       |       |      |      |
| For period ending: 3q/24   |        |       |       |       |        |       |       |       |      |      |
| PKRbn=Dec(end)   | 9MFY24 | 3q/24 | 2q/24 | 1q/24 | 9MFY23 | 3q/23 | 2q/23 | 1q/23 | ΔΥοΥ | ΔQoQ |
| Net Sales  | 50.7   | 16.0  | 18.1  | 16.7  | 47.1   | 17.0  | 17.2  | 12.8  | -6%  | -12% |
| Gross Profits  | 15.4   | 4.4   | 6.0   | 5.0   | 13.6   | 4.6   | 5.5   | 3.6   | -3%  | -26% |
| Admin  | 1.4    | 0.4   | 0.6   | 0.4   | 1.0    | 0.4   | 0.3   | 0.4   | 22%  | -21% |
| EBIT   | 9.5    | 2.8   | 3.5   | 3.2   | 9.6    | 3.1   | 4.1   | 2.4   | -9%  | -20% |
| Finance cost   | 3.0    | 0.9   | 1.0   | 1.1   | 1.7    | 0.4   | 0.6   | 0.6   | 129% | -9%  |
| Profit before tax  | 6.5    | 1.9   | 2.5   | 2.1   | 7.9    | 2.7   | 3.5   | 1.8   | -30% | -24% |
| Taxation   | 2.2    | 0.7   | 0.6   | 0.8   | 2.5    | 0.8   | 1.1   | 0.6   | -6%  | 18%  |
| Profit after Tax   | 4.3    | 1.1   | 1.8   | 1.3   | 5.4    | 1.9   | 2.3   | 1.2   | -40% | -38% |
| EPS*   | 4.00   | 1.05  | 1.71  | 1.24  | 5.06   | 1.75  | 2.19  | 1.13  | -40% | -38% |
| DPS  | 0.00   | 0.00  | 0.00  | 0.00  | 0.00   | 0.00  | 0.00  | 0.00  | -    | -    |
| Gross Margins  | 30%    | 28%   | 33%   | 30%   | 29%    | 27%   | 32%   | 28%   | 1%   | -5%  |
| EBIT Margins   | 19%    | 18%   | 19%   | 19%   | 20%    | 18%   | 24%   | 19%   | 0%   | -2%  |
| Effective tax  | 34%    | 40%   | 26%   | 37%   | 31%    | 30%   | 33%   | 32%   | 10%  | 14%  |
| Net Margins  | 8%     | 7%    | 10%   | 8%    | 12%    | 11%   | 14%   | 9%    | -4%  | -3%  |

Source: Company Accounts, IGI Research, \*Number of Shares (mn): 1073.3

### Analyst

Laraib Nisar laraib.nisar@igi.com.pk Tel: +92 21 111 234 234 Ext: 974





### Important Disclaimer and Disclosures

Research Analyst(s) Certification: The Research Analyst(s) hereby certify that the views about the company/companies and the security/ securities discussed in this report accurately reflect his or her or their personal views and that he/she has not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report. The analyst(s) is principally responsible for the preparation of this research report and that he/she or his/her close family/relative does not own 1% or more of a class of common equity securities of the following company/companies covered in this report.

Disclaimer: The information and opinions contained herein are prepared by IGI Finex Securities Limited and is for information purposes only. Whilst every effort has been made to ensure that all the information (including any recommendations or opinions expressed) contained in this document (the information) is not misleading or unreliable, IGI Finex Securities Limited makes no representation as to the accuracy or completeness of the information. Neither, IGI Finex Securities Limited nor any director, officer or employee of IGI Finex Securities Limited shall in any manner be liable or responsible for any loss that may be occasioned as consequence of a party relying on the information. This document takes no account of the investment objectives, financial situation and particular needs of investors, who shall seek further professional advice before making any investment decision. The subject Company (ies) is a client of the IGI Finex Securities Limited and IGI Finex Securities offers brokerage services to Subject Company (ies) on a regular basis, in line with industry practice. This document and the information may not be reproduced, distributed or published by any recipient for any purpose. This report is not directed or intended for distribution to, or use by any person or entity not a client of IGI Finex Securities Limited, else directed for distribution.

Rating system: IGI Finex Securities employs three tier ratings system, depending upon expected total return (return is defined as capital gain exclusive of tax) of the security in stated time period, as follows:

### **Recommendation Rating System**

Buy if target price on aforementioned security (ies) is more than 10%, from its last closing price(s) Hold if target price on aforementioned security (ies) is in between -10% and 10%, from its last closing price(s) Sell if target price on aforementioned security (ies) is less than -10%, from its last closing price(s)

Risk: Investment in securities are subject to economic risk, market risk, interest rate risks, currency risks, and credit risks, political and geopolitical risks. The performance of company (ies) covered herein might unfavorably be affected by multiple factors including, business, economic, and political conditions. Hence, there is no assurance or guarantee that estimates, recommendation, opinion, etc. given about the security (ies)/company (ies) in the report will be achieved.

Basic Definitions and Terminologies used: Target Price: A price target is the projected price level of a financial security stated by an investment analyst or advisor. It represents a security's price that, if achieved, results in a trader recognizing the best possible outcome for his investment, Last Closing: Latest closing price, Market Cap.: Market capitalization is calculated by multiplying a company's shares outstanding by current trading price. EPS: Earnings per Share. DPS: Dividend per Share. ROE: Return on equity is the amount of net income returned as a percentage of shareholders' equity. P/E: Price to Earnings ratio of a company's share price to its per-share earnings. P/B: Price to Book ratio used to compare a stock's market value to its book value. DY: The dividend yield is dividend per share, divided by the price per share.

**IGI** Finex Securities Limited Research Analyst(s) Research Identity Number: BRP009 © Copyright 2024 IGI Finex Securities Limited





## **Contact Details**

#### **Equity Sales**

| Zaeem Haider Khan    | Head of Equities                           | Tel: (+92-42) 35301405   | zaeem.haider@igi.com.pk    |  |
|----------------------|--|--------------------------|----------------------------|--|
| Muhammad Naveed      | Regional Manager (Islamabad & Upper North) | Tel: (+92-51) 2604861-62 | muhammad.naveed@igi.com.pl |  |
| Syeda Mahrukh Hameed | Branch Manager (Lahore)                    | Tel: (+92-42) 38303564   | mahrukh.hameed@igi.com.pk  |  |
| Shakeel Ahmad        | Branch Manager (Faisalabad)                | Tel: (+92-41) 2540843-45 | shakeel.ahmad1@igi.com.pk  |  |
| Asif Saleem          | Equity Sales (RY Khan)                     | Tel: (+92-68) 5871652-56 | asif.saleem@igi.com.pk     |  |
| Mehtab Ali           | Equity Sales (Multan)                      | Tel: (+92-61) 4512003    | mahtab.ali@igi.com.pk      |  |

### **Research Team**

| Abdullah Farhan | Head of Research | Tel: (+92-21) 111-234-234 Ext: 912 | abdullah.farhan@igi.com.pk |
|-----------------|------------------|------------------------------------|----------------------------|
| Sakina Makati   | Research Analyst | Tel: (+92-21) 111-234-234 Ext: 810 | sakina.makati@igi.com.pk   |
| Laraib Nisar    | Research Analyst | Tel: (+92-21) 111-234-234 Ext: 974 | laraib.nisar@igi.com.pk    |

### **IGI Finex Securities Limited**

Trading Rights Entitlement Certificate (TREC) Holder of Pakistan Stock Exchange Limited | Corporate member of Pakistan Mercantile Exchange Limited Website: www.igisecurities.com.pk

### **Head Office**

Suite No 701-713, 7th Floor, The Forum, G-20, Khayaban-e-Jami Block-09, Clifton, Karachi-75600 UAN: (+92-21) 111-444-001 | (+92-21) 111-234-234 Fax: (+92-21) 35309169, 35301780

| Lahore Office                          | Islamabad Office                                 |
|--|--|
| Shop # G-009, Ground Floor,            | Mezzanine Floor, Office 5, 6 & 7, Kashmir Plaza, |
| Packages Mall                          | Block- B, Jinnah Avenue, Blue Area               |
| Tel: (+92-42) 38303560-69              | Tel: (+92-51) 2604861-2, 2604864, 2273439        |
| Fax: (+92-42) 38303559                 | Fax: (+92-51) 2273861                            |
| Faisalabad Office                      | Rahim Yar Khan Office                            |
| Office No. 2, 5 & 8, Ground Floor, The | Plot # 12, Basement of Khalid Market,            |
| Regency International 949, The Mall    | Model Town, Town Hall Road                       |
| Faisalabad                             | Tel: (+92-68) 5871652-3                          |
| Tel: (+92-41) 2540843-45               | Fax: (+92-68) 5871651                            |
| Multan Office                          |  |
| Mezzanine Floor, Abdali Tower,         |  |
| Abdali Road                            |  |
| Tel: (92-61) 4512003, 4571183          |  |

**IGI Finex Securities Limited** Research Analyst(s) Research Identity Number: BRP009 © Copyright 2024 IGI Finex Securities Limited

