

Flash Note

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Cement

Pioneer Cement Limited (PIOC)

Earnings: Pioneer Cement Limited (PIOC) announced its 1QFY25 result. The Company reported earnings of PKR 1.0bn (EPS PKR 4.50/share), up by +9.6%/y compared to PKR 0.9bn (EPS PKR 4.11/share). On a quarterly basis, profitability is down by 24%q/q.

Dividend/Payout: The Company did not announce any cash dividend along with the result.

Operating Performance: During 1QFY25, the Company's net sales dropped to PKR 7.9bn depicting a decline of 9%/y. For the quarter, the Company's gross margins remained flat at 30% however, were down on a quarterly basis compared to 35% in 4QFY24. Selling and distribution cost was reported at PKR 0.4bn (down by 34%/y) likely due to easing inflation. In addition, the company reported finance cost of PKR 0.5bn in 1QFY25 (down by 48%/y) likely owing to lower short-term borrowings and declining interest rates. The effective tax rate during 1QFY25 stood at 39% (4QFY24: 36%) compared to 39% in the same period last year.

Exhibit: Pioneer Cement Company Limited (PIOC) Financial highlights							
For period ending: 1q/25							
PKRbn	1q/25	4q/24	3q/24	2q/24	1q/24	ΔYoY	ΔQoQ
Net Sales	7.9	8.1	8.6	10.1	8.7	-9%	-3%
Gross Profits	2.4	2.9	2.7	3.5	2.7	-9%	-17%
Admin	0.1	0.1	0.1	0.1	0.1	72%	46%
EBIT	2.2	2.7	2.6	3.4	2.5	-13%	-18%
Finance cost	0.5	0.6	0.7	0.6	1.0	-48%	-10%
Profit before tax	1.7	2.1	1.9	2.8	1.5	9%	-20%
Taxation	0.7	0.8	0.7	1.1	0.6	9%	-14%
Profit after Tax	1.0	1.3	1.2	1.7	0.9	10%	-24%
EPS*	4.50	5.93	5.29	7.45	4.11	10%	-24%
DPS	0.00	10.00	0.00	5.00	0.00	-	-
Gross Margins	30%	35%	32%	35%	30%	0%	-5%
EBIT Margins	28%	33%	31%	34%	29%	-1%	-5%
Effective tax	39%	36%	38%	40%	39%	0%	3%
Net Margins	13%	17%	14%	17%	11%	2%	-4%

Source: Company Accounts, IGI Research, *Number of Shares (mn): 227.1

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